

# Pearl of Burgundy



## 2019 Restaurant Catalogue

2019餐廳葡萄酒目錄冊





ÉCHEZEUX  
Grand Cru  
2010  
DOMAINE JEAN GRIVOT

Echezeaux  
Grand Cru  
Vieille Vigne

Echezeaux  
Grand Cru

2015  
Echezeaux  
Grand Cru  
DOMAINE JEAN-MARC MILLOT

2015  
Echezeaux  
Grand Cru  
DOMAINE COULHARD

2015  
Echezeaux  
Grand Cru  
DOMAINE BERTHAUT GERBET





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# About Pearl of Burgundy



Pearl of Burgundy is a Hong Kong based company specializing in the promotion and distribution of Europe’s finest wines to restaurants, hotels, private collectors and wine lovers from around the world. (\*)

The company was created and is managed by three original founders. Although each came from different professional backgrounds, all of them share an unmatched passion for fine wines and a special affinity for the food and wine culture of France. Mr. David Ben Yair is a CPA who enjoyed a career as CFO of tech “start-up” companies for over a decade. Mr. Kuti Doyev has 25 years of experience in the finance industry. Mr. Eli Shoshani managed a real estate development business for over 25 years in five continents. In 2015, Mr. Michael Jessen joined the Pearl of Burgundy team as the head of the United States and Americas operations and is leading the company’s expansion in these markets. Michael has over 15 years of experience in the global fine wine industry. In 2017, Mr. Robin Wu joined Pearl of Burgundy to support the Hong Kong operations. Robin had 10 years of work experience in the financial industry and is a long-time lover and collector of fine wines.

In 2010 the founders decided to turn their passion into a business and created “**Pearl of Burgundy**” with the intention to become what they, as private wine connoisseurs, would look for in a wine company.

Our clientele comes mainly from Hong Kong, Macau, China, Singapore, Japan, Korea, Taiwan and the United States (\*\*)

While our primary focus is on Burgundies, our portfolio includes some of the finest wines of domaines from Champagne, Rhone & other wine regions of France, Germany, Italy and Spain.

Pearl of Burgundy specializes in domaines which are focus in terroir-driven, natural and unique, domaine bottled wines. We carefully chose the wines we offer to our clients and follow each of our domaines

closely, visiting each one of them on a regular basis during the wine making process from harvest to bottle. We also frequently taste the wines during the “élevage” process from cask to bottle. Over the years, we have developed close personal relationships with many of the wine growers whose domaines we represent.

Our commitment to the wine growers and their wines is all encompassing. We not only sell their wines, but we follow our strategy of offering their wines to the people who actually serve and drink the wines – to either passionate collectors of fine wines through our exclusive wine club, wine importers and the finest restaurants that share our passion and commitment.

Following our success in distributing wines to many of the finest restaurants of France and Spain, which include **Asador Etxebarri, George Blanc, Joël Robuchon, Le Cinq, Arpège, Michel Bras, Le Bristol, Troisgros, Jean Francois Piegé, Maison Lameloise, Cheval Blanc, L’Oasis, Le Clarence, La Taverne, Le Soufflot** and more, we also collaborated with some of the finest restaurants in Hong Kong, including **Caprice, La Pertit Maison, Kishoku, Shoku, Wynn Palace (Macau), Amuse Bouche, The Chairman, Lung King Heen, Marble, Epure, 8 ½ Ott e Mezzo Bombana, Bo Innovation, The Continental, Duddell’s, Club Qing, Forum, Café Gray** and others.

Following the increased demand from the Hong Kong restaurants and hotels industry, commencing with Burgundy’s 2017 vintage, Pearl of Burgundy will host “En Primeur” tasting event in Hong Kong annually, dedicated exclusively to sommeliers and restaurants managers from Hong Kong and Macau, to enable them have the unique opportunity to taste the upcoming released vintage from most of the domaines we represent, and meet with the wine growers themselves.

Currently, wines from over 45 domaines are offered to Hong Kong and Macau restaurants and hotels market. As availability of wines is constantly changing due to market consumption and new releases from the domaines, updated pricelists will be distributed to our collaborators upon new releases and following availability of wines in our storage at JAS, Hong Kong. Pearl of Burgundy offers exclusively “Ex Domaine” wines. We take the utmost care with the shipping of the wines to our clients around the world. Shipping is handled professionally and exclusively in climate-controlled containers, with digital monitoring of temperature and humidity throughout the shipment process.

(\*) Some wines available exclusively to our Club members.  
(\*\*) Some domains are restricted to specific country.

# A propos de Pearl of Burgundy

Pearl of Burgundy est une société basée à Hong-Kong, spécialisée dans la promotion et la distribution des vins les plus fins d’Europe pour les hôtels-restaurants, collectionneurs privés et les amoureux du vin à travers le monde. (\*)

La société a été créée et est dirigée par les trois fondateurs d’origine. Bien que chacun ait eu un parcours différent, ils se sont retrouvés autour d’une passion commune pour les vins d’exception ainsi que pour la gastronomie et la viticulture françaises. M. David Ben Yair est expert-comptable, durant plus de 10 ans, il a été responsable financier de start-up spécialisées dans les nouvelles technologies. M. Kuti Doyev a plus de 25 d’expérience dans le secteur de la finance. M. Eli Shoshani a géré une entreprise de développement immobilier présente sur 5 continents pendant plus de 25 ans. En 2015, M. Michael Jessen a rejoint l’équipe de Pearl of Burgundy en tant que responsable des opérations pour les Etats-Unis, il se charge de l’essor de ce marché. Michael a plus de 15 ans d’expérience dans le secteur des vins fins. En 2017, M. Robin Wu a rejoint Pearl of Burgundy pour soutenir les opérations à Hong-Kong. Robin a travaillé 10 ans dans l’industrie financière à Hong-Kong, il est collectionneur et amoureux des vins d’exception depuis longtemps.

En 2010, les fondateurs ont décidé de transformer leur passion en entreprise et ont créé “**Pearl of Burgundy**” avec l’intention de devenir ce que eux-même, en tant que connaisseurs de vins à titre privé, attendaient des professionnels de la distribution des vins.

Notre clientèle vient principalement de Hong Kong, Macau, China, Singapore, Japan, Korea, Taiwan et des Etats-Unis. (\*\*)

Notre intérêt premier se concentre sur la Bourgogne, cependant, nous proposons également une gamme des vins les plus fins de domaines de Champagne, Rhône, et autres régions de France, Allemagne, Italie et Espagne.

Pearl of Burgundy est spécialisée dans les domaines valorisant le caractère unique et naturel du terroir, avec des vins embouteillés au domaine. Les vins que nous offrons sont choisis avec une grande attention, et nous suivons de près chaque domaine, en leur rendant visite régulièrement tout au long de l’élaboration des vins, des vendanges à la mise en bouteille. Nous dégustons souvent les vins durant l’élevage, du fût à la bouteille. Au fil du temps, nous avons développé des relations amicales et de confiance avec la plupart des viticulteurs des domaines que nous représentons.

Notre engagement envers les viticulteurs et leurs vins est total. Nous ne faisons pas que vendre leurs vins, nous prenons soin qu’ils soient proposés stratégiquement aux personnes qui les servent et les boivent, que ce soient des collectionneurs passionnés à travers notre Club exclusif, des importateurs, ou les meilleurs restaurants, qui partagent notre passion et notre engagement.

Depuis notre succès dans la distribution des vins au sein des restaurants les plus raffinés de France et Espagne notamment, **Asador Etxebarri, George Blanc, Joël Robuchon, Le Cinq, Arpège, Michel Bras, Le Bristol, Troisgros, Jean Francois Piegé, Maison Lameloise, Cheval Blanc, L’Oasis, Le Clarence, La Taverne, Le Soufflot** pour n’en citer que quelques uns, nous collaborons également avec les meilleures tables de Hong-Kong, telles que **Caprice, La Pertit Maison, Kishoku, Shoku, Wynn Palace (Macau), Amuse Bouche, The Chairman, Lung King Heen, Marble, Epure, 8 ½ Ott e Mezzo Bombana, Bo Innovation, The Continental, Duddell’s, Club Qing, Forum, Café Gray** entre autres.

Suite à la demande croissante des hôtels-restaurants à Hong-Kong, à compter du millésime 2017, Pearl of Burgundy organisera une dégustation annuelle “En Primeur” à Hong-Kong, spécialement dédiée aux sommeliers et directeurs de restaurants de Hong Kong et Macau. Ce sera l’opportunité unique de déguster le millésime à venir de la plupart des domaines que nous représentons, tout en rencontrant les viticulteurs en personne.

A ce jour, les vins de plus de 45 domaines sont proposés dans les hôtels-restaurants de Hong-Kong et Macau. La disponibilité des vins change constamment, due à la consommation du marché, et à la mise en circulation par les domaines. La liste des prix mise à jour sera donc distribuée à nos collaborateurs dès que disponible et selon la disponibilité de nos vins stockés chez JAS, Hong-Kong.

Pearl of Burgundy offre exclusivement des vins en provenance directe des Domaines. Le plus grand soin est apporté à l’expédition des vins pour nos clients à l’international. Le transport est assuré par des professionnels, utilisant exclusivement des containers réfrigérés, avec suivi digital de la température et de l’humidité tout au long du trajet.

(\*) Certains vins sont réservés exclusivement aux membres de notre Club.  
(\*\*) La disponibilité des vins de certains domaines est restreinte à des pays précis.

關於我們



Pearl of Burgundy 是一家在香港註冊及成立的公  
司， 公司主要為亞洲的名酒收藏家及愛品酒的人士推廣及  
銷售歐洲頂級的葡萄酒\*。

Pearl of Burgundy 由三位創始合夥人建立並經營。雖然  
三位創始合夥人有著不同的背景專業-- Mr. David Ben Yair  
是一名註冊會計師，超過10年擔任高科技創業公司首席財  
務官; Mr. Kuti Doyev有25年以上的金融從業經歷; Mr . Eli  
Shoshani 在五大洲有超過25年以上的房地產開發及建設  
經驗-- 但是大家的共同點是對法國料理和葡萄酒文化的熱  
愛。時間追溯至2010年，三位合夥人決定一起設立公司, 名  
為 Pearl of Burgundy 。決定把他們對葡萄酒的熱愛和作為  
私人葡萄酒鑑賞家的經驗投入到一個實體，為其他的葡萄  
酒愛好者提供一個平台。

2015年，Mr. Michael Jessen 加盟 Pearl of Burgundy 團  
隊，負責美國所有業務。 Michael 已在環球頂級的葡萄酒  
業有15年以上的經驗。 2017年，Mr. Robin Wu 加入本公  
司，幫助以及支援香港業務。 Robin 在金融業界已有十年  
經驗，本身也是位紅酒愛好者和收藏家。

Pearl of Burgundy 以銷售勃根地的葡萄酒為主，此外也會  
銷售來自法國香檳區、以及法國不同地區、德國、意大利  
和西班牙的頂級葡萄酒。

Pearl of Burgundy 專注於那些具備特殊風土條件的葡萄酒  
產區，並挑選那些天然、獨特並且自行進行罐裝的酒莊。  
我們定期探訪各個酒莊，從木桶和/或瓶子中品嚐他們的葡  
萄酒，記住每種酒隨著時間而產生的細微變化。每年到了  
葡萄收穫期，我們會親自到酒莊同釀酒師一起親手收割當  
年的葡萄。以上種種，不僅讓我們有機會與葡萄酒生產商  
建立了的密切關係和友誼，也讓我們對各款葡萄酒有了更  
進一步的感受和認知。

Pearl of Burgundy 對葡萄酒製造商和他們的葡萄酒的承  
諾是全心全意的。同樣，我們對客戶的承諾也是一絲不苟  
的。我們隨時與我們的客戶，無論是葡萄酒愛好者、收藏  
家還是高級餐廳，分享各種葡萄酒的享用體會。也正因為  
如此，我們定期在亞洲舉辦私人品酒活動，讓我們的客戶  
不僅有機會品嚐不同的葡萄酒並且有機會親自與酒莊的負  
責人和/或莊主進行進一步的交流。

Pearl of Burgundy 目前的客戶包括世界上最優秀的  
餐廳不計其數，如米其林星級法國及西班牙的餐廳  
Asador Etxebarri、George Blanc、Joël Robuchon、Le  
Cinq、Arpège、Michel Bras、Le Bristol、Troisgros、Jean  
Francois Piege、Maison Lameloise、Cheval  
Blanc、L'Oasis、Le Clarence、La Taverne、Le Soufflot  
等等。至於香港我們的合作伙伴有 Caprice、La Pertit  
Maison、Kishoku、Shoku、Wynn Palace (Macau)  
、Amuse Bouche、The Chairman、Lung King Heen,  
Marble、Epure、8 ½ Ott e Mezzo Bombana、Bo  
Innovation、The Continental、Duddell's、Club  
Qing、Forum、Café Gray 等等。我們的客戶主要來自於  
香港、澳門、中國大陸、新加坡、日本、韓國、台灣以及  
美國\*\*。

隨著香港餐廳和酒店行業對葡萄酒需求大增，自2017年份  
開始，Pearl of Burgundy每年在香港主辦的“En Primeur  
在期酒”品嚐活動中騰出一些時間，特別為香港和澳門的侍  
酒師和餐飲業界服務員給他們一個機會品嚐來年即將發布  
的葡萄酒，並與莊主或管理人見面及交流。

目前，本公司提供大概45個不同地區酒莊的葡萄酒給香港  
和澳門的餐飲和酒店業。隨著市場消費量和酒莊新品發布  
的不斷更新，葡萄酒供應量也不斷更新。取決於本公司在  
香港JAS的酒庫存量，我們會不斷更新價目表，最新價目表  
將分發給我們的酒店及餐飲業合作夥伴。

Pearl of Burgundy 只供賣“Ex Domaine”的葡萄酒。基  
於我們負責運送葡萄酒到世界各地的客戶，我們非常重視  
運送葡萄酒的過程。我們只會用航運專業的物流公司，只  
用專門處理溫度控制的運輸，在整個裝運過程中不斷進行  
溫度和濕度監控。

\* 有一些品牌的酒只有會員才可購買  
\*\* 有一些酒只供應給某國家

PoB Domaines for Hong Kong Restaurants:

Burgundy, Côte de Nuits

Domaine Fourrier & JM Fourrier, Gevrey-Chambertin	10
Domaine Hudelot-Noëllat, Chambolle-Musigny	12
Domaine Lamarche, Vosne-Romanée	14
Domaine Duroché, Gevrey-Chambertin	16
Domaine Coquard Loison Fleurot, Flangey-Echezeaux	17
Domaine Jean Grivot, Vosne-Romanée	18
Domaine Bizot, Vosne-Romanée	20
Domaine Jean-Marc Millot, Nuits saint Georges	21
Domaine Henry Gouges, Nuits saint Georges	22
Domaine Berthaut-Gerbet, Fixin	23
Domaine Sylvain Cathiard, Vosne-Romanée	24
Domaine Hubert Lignier, Morey-St-Denis	25
Domaine George Mugneret-Gibourg	26
Domaine George Noëllat, Vosne-Romanée	28
Domaine Anne et Hevre Sigaut, Chambolle-Musigny	29
Domaine Julien	30

Burgundy, Côte de Beaune

Domaine Jean-Marc Roulot, Meursault	32
Domaine Bernard Moreau, Chassagne- Montrachet	33
Domaine Paul Pillot, Chassagne-Montrachet	34
Domaine Y. Clerget	35
Domaine Launay Horiot	36
Domaine Tessier, Meursault	37
Domaine François Carillon, Puligny-Montrachet	38
Domaine Jean-Marc Pillot, Chassagne-Montrachet	39
Domaine Michelot, Meursault	40
Domaine Jean-Claude Bachelet, Saint-Aubin	41
Domaine Heitz-Lochardet, Chassagne-Montrachet	42
Domaine Lafarge, Volnay	43

Champagne

Champagne Marguet	46
Champagne Cedric Bouchard	47
Champagne Savart	48
Champagne Agrapart	49

Rhone

Domaine du Pegau, Chateauneuf du Pape	52
Domaine Xavier Gerard, Condrieu	53
Domaine Rene Rostaing, Cote Rotie	54
Domaine Stephane Ogier, Cote Rotie	55

France - Others

Domaine de la Grange des Peres, Languedoc Roussilon	56
Elian Da Ros, Cotes du Marmandais	57
Domaine de La Borde, Jura	58
Domaine Andre et Mireille Tissot, Jura	59

Spain

Olivier Rivière, Rioja	60
Comando G, Madrid	61
Rafael Palacios, Valdeoras	62
Remirez de Ganuza, Rioja	63

Germany

Donnhoff, Nahe	64
Wittmann, Rheinhessen	65

Italy

Bruno Giacosa, Piemonte	68
Aldo Conterno, Piemonte	69
Valentini, Abruzzo	70
Emidio Pepe, Abruzzo	71
Casanova di Neri, Tuscany	72

Portugal

Niepoort, Duero	74
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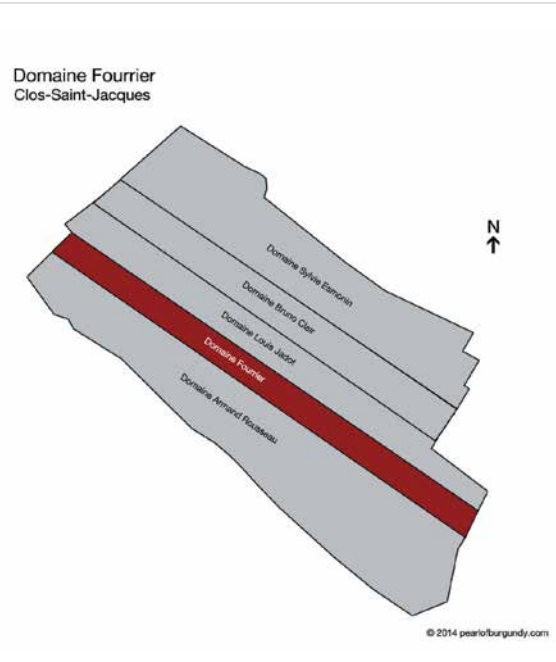
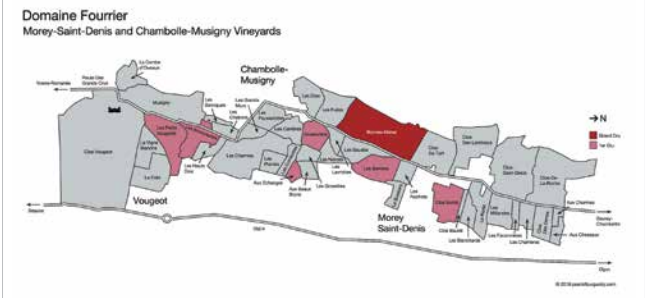
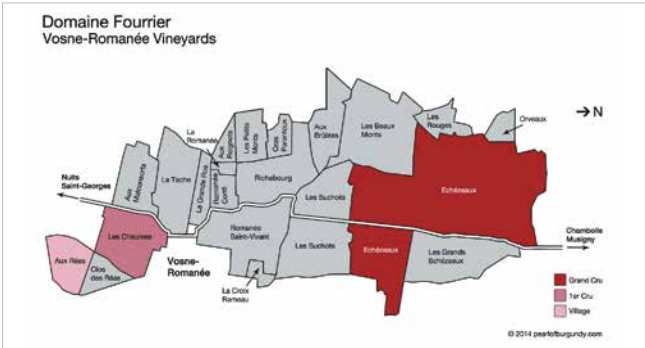
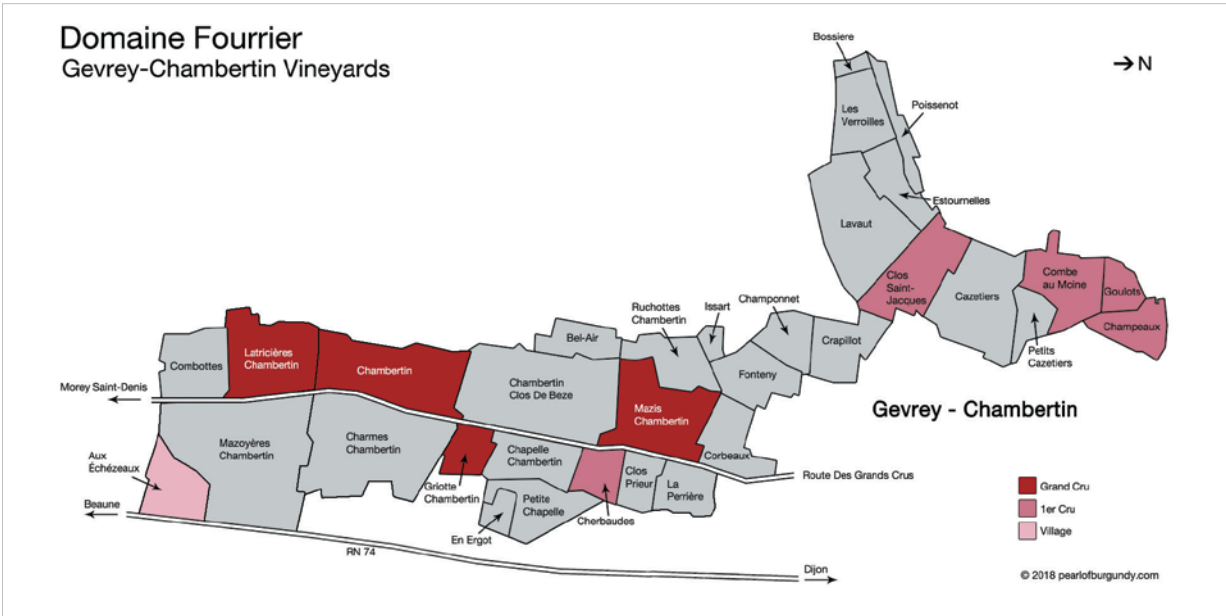




- Bonnes Mares
- Chambolle-Musigny "Les Amoureuses"
- Echezeaux

Jean Marie is involved during the entire growing season, choosing the harvest date and in most cases the domaine's picking team harvest the grapes. The grapes arriving to the domaine receive the exact same treatment as the other domaine's wines, including the sorting process, vinification, élevage in barrels and bottling.

Jean-Marie Fourier's Vineyards



**Domaine Jean-Marie Fourier**  
Gevrey-Chambertin, Côte de Nuits



Jean-Marie Fourier took over the family 10 hectares property from his father in the mid 1990s at the age of 23. His experience was gained not only at the family domaine in Gevrey Chambertin, but while working with the legendary

Henry Jayer in Vosne-Romanee. Jean Marie was involved in the making of the classic 1988 vintage chez Jayer, and his wine making philosophy is following Jayer's practices ever since: making great wines begins in the vineyard – and he is fastidious about maintaining healthy, well nurtured vines, followed by strict, extremely natural wine making techniques.

Domaine Fourier's portfolio includes holdings in a few of Gevrey Chambertin's top vineyards, where most vines date back to the beginning of the 20th century. His most famous holdings are Griotte-Chambertin and Clos Saint Jacques, where vines were planted between 1902 and 1910. These wines gained cult status amongst serious Burgundy lovers around the world, and the fact that they are produced in extremely minute quantities does not make them easy to acquire. But Fourier's

entire portfolio shares the same characteristics and the transparency of their relative terroir along with wonderful purity, transparency, bright vibrant fruit, minimal use of sulfites and limited use of new oak (typically 20%).

Bottling is done by hand at the domaine, and in order to avoid racking and adding sulfites before bottling, Jean- Marie prefers to leave the wine with some of the CO2 that naturally evolves during the malolactic fermentation to ward off oxygen and maintain the freshness of the wines. No fining or filtering is needed, since the wines are naturally clear after the 16-20 months aging process without racking. As the wines retain some dissolved carbon dioxide in the bottle, Jean Marie recommends decanting the wines if drank young.

In 2013, Jean-Marie Fourier created a "micro négoce" activity that he considers as a natural extension to the domaine's portfolio. For the 2017 vintage, the wines made include:

- Chambertin
- Mazis-Chambertin
- Latricieres Chambertin





## Domaine Hudelot-Noëllat

### Chambolle-Musigny, Côte de Nuits



Domaine Hudelot-Noëllat wines have been amongst the best in Burgundy for generations – always full of charm and exuberance, but with considerable depth, purity and finesse.

Alain Hudelot-Noëllat ran the domaine for over 30 years until 2007, when he turned 67. In 2008 he stepped down when his grandson, Charles van Canneyt completed his formal wine studies in Dijon University and took over the domaine. Since 2005 Vincent Meunier, who continues to work with Charles, has helped Alain. Following Charles' arrival, the domaine excelled and is among the best in the entire Cote d'Or, with its top wines – Richebourg, Romanée Saint Vivant, Vosne Romanée les Malconsorts, Vosne Romanée Les Beaumonts and Vosne Romanée Les Suchots.

Vine age is kept high by systematic replanting. The Romanée Saint Vivant vines were planted in 1920, and

most other crus including Richebourg were planted between 1920-1950.

As common among the young, top new generation wine makers in Burgundy these days, no work is spared in the vineyards. The philosophy of having healthy vines to lead to healthy grapes in order to make better wines is carefully followed.

During vintage, careful sorting is done in the vineyards followed by detailed further sorting in the winery before the juice is carefully brought into concrete enameled fermentation tanks. Charles's philosophy is to keep up to 30% of the stems with the juice, especially in vintages and appellations where the fruit can support the extra tannins. The wines are aged in casks particularly from Allier, with some from the Vosges and local Citeaux.

Hudelot-Noëllat Richebourg and Romanée Saint Vivant represent the summit of Charles' considerable achievements and follow, though in a more complex and powerful manner, the general Hudelot-Noëllat line.

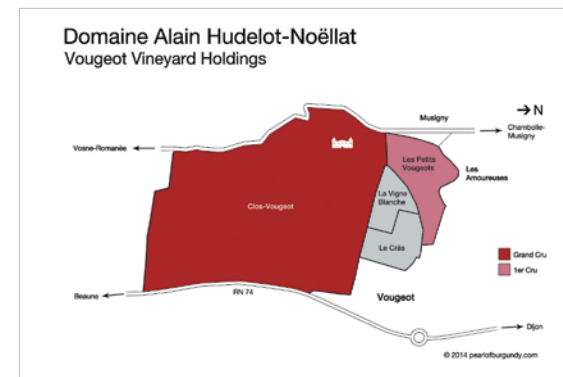
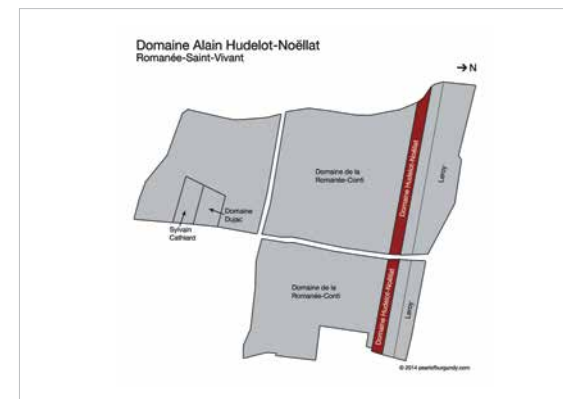
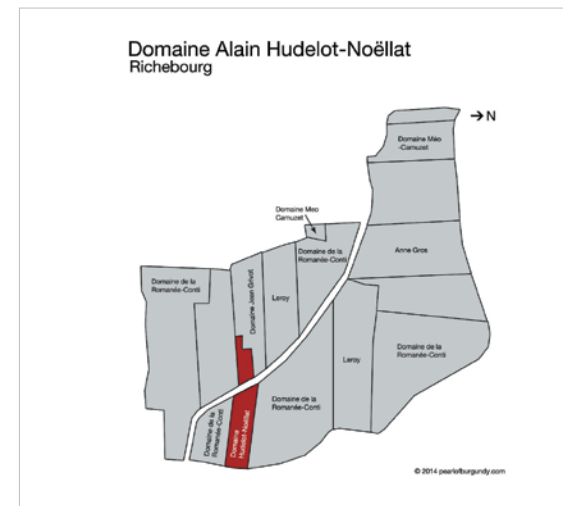
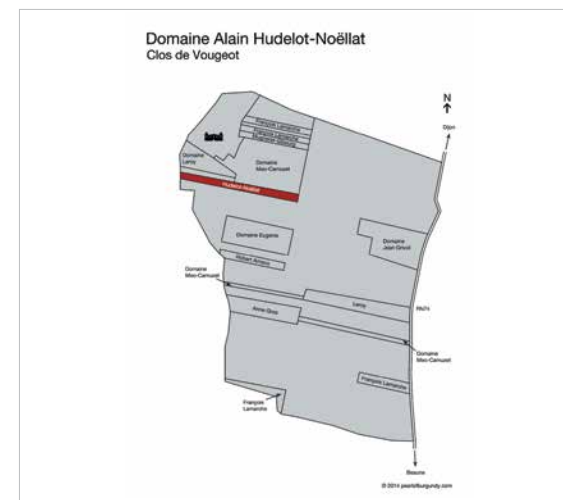
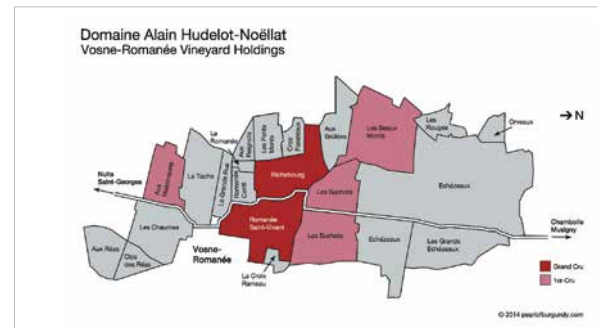
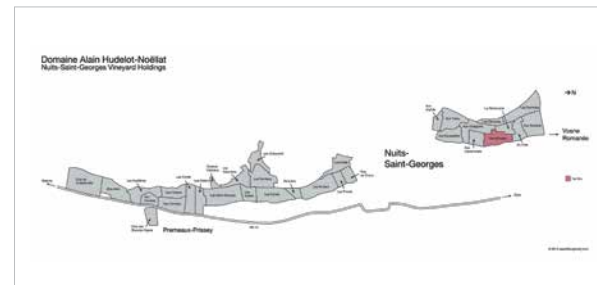
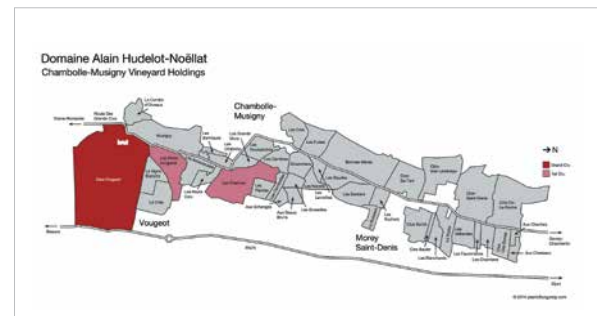
Although the 94-year-old vines in Romanée Saint Vivant give it an extra dimension of depth, neither wine is overbalanced by clumsy fruit, which might threaten the underlying finesse. The Richebourg is altogether bigger than the Romanée Saint Vivant, with great power and majestic depth. The Romanée Saint Vivant, in contrast, has more obvious refinement and elegance yet with underlying, restrained power.

Hudelot-Noëllat Clos de Vogéot is one of the best from this variable Grand Cru. The quality of this wine improved significantly after Alain sold its lower parcel which was located at the lower slope of the vineyard near the RN 74, thus reducing its total production by 40%. This left the domaine with the two parcels near the Chateau, neighboring Domaine Leroy, Meo-Camuzet and Mugneret-Gibourg parcels.

The Premier Crus, Vosne Romanée Les Beaumonts, Les Suchots and Malconsorts all consist of almost 100-year-old vines and produce some of the finest examples of these fine terroirs.

In 2017 vintage, Charles introduced the first release of the 2017 Meursault – a recent addition to the domaine's portfolio (the vineyard was under Coche-Dury until the 2016 vintage).

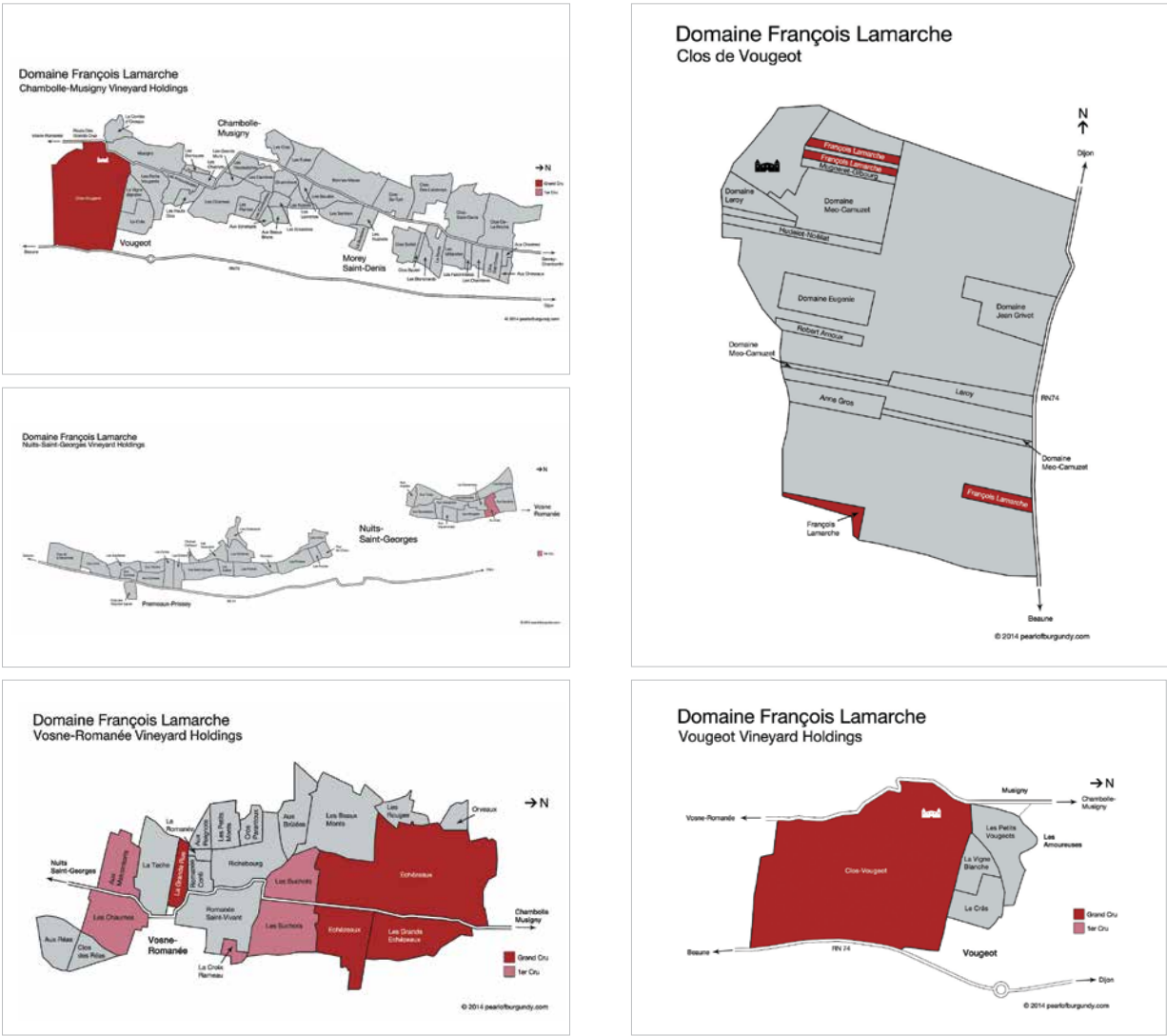
## Domaine Hudelot-Noëllat's Vineyards







Domaine Lamarche's Vineyards



Domaine Lamarche  
Vosne-Romanée, Côte de Nuits



François Lamarche ran Domaine Lamarche together with his wife Marie-Blanche since the death of his father Henry in 1985 till his retirement in 2006. The vineyards belonged jointly to François and to his sister Genevieve and their respective daughters Nicole and Nathalie, who are now in charge.

Nicole Lamarche joined her father in 2003 after acquiring her diploma in oenology and since 2007 has made the wines on her own. After taking over, she applied major changes in the domaine. The most significant of all is that since 2010 the vines are cultivated organically, and wine making is done organically. Horses plow the vineyards and the use of new oak for "élevage" is limited to 50% at most. Nathalie runs the commercial aspects of the domaine.

The vineyard portfolio of this important domaine was created masterfully over three generations of the Lamarche family. Most of the domaine's holdings are in the village of Vosne-Romanée. The jewel in the crown is the monopole vineyard of La Grande Rue, a 1.65 ha "sandwiched" between the vineyards of Romanée-Conti

vintage it has and La Romanée on the north, and La Tâche on the south.

The significant improvement in this domaine are very obvious after Nicole changed the vineyards to biological viticulture, and wine making biological principles in 2010. Horse rather than tractor is plowing the vineyards. 2015 is the 6th vintage since the changes were applied and its obvious that the vines are healthier and the quality of the wines improve year after year. Domaine Lamarche is widely considered now as a "top notch" domain, with wines expressing themselves through their terroir rather than power.

For the 2017 vintage, Pearl of Burgundy is excited to present the 4th vintage of the Cuvée, "La Grande Rue Cuvée 1959", made from vines originated from a 2 ouvres historic parcel of La Grande Rue. The original vineyard site was planted before 1933 and was part of Domaine de La Romanee Conti's "La Tâche" blend until it was transferred to Domaine Lamarche in 1959 (as part of vineyards exchange deal). Until 2013 the grapes from this parcel were used as part of the blend of La Grande Rue and since the 2014 vintage been harvested, vinified, aged and bottled separately to create the special "Cuvée 1959" (two barrels made).







## Domaine Duroché

Gevrey-Chambertin, Côte de Nuits



Domaine Duroché is run by fifth-generation Pierre Duroché. His extensive Gevrey-Chambertin holdings include three Village wines, three Premiere Crus (Champeaux, Estournelles st-Jacques and Lavaux st-Jacques) and four Grand Crus (Charmes Chambertin; latricieres Chambertin, Chambertin Clos de Beze and a tiny holding in Griottes Chambertin).

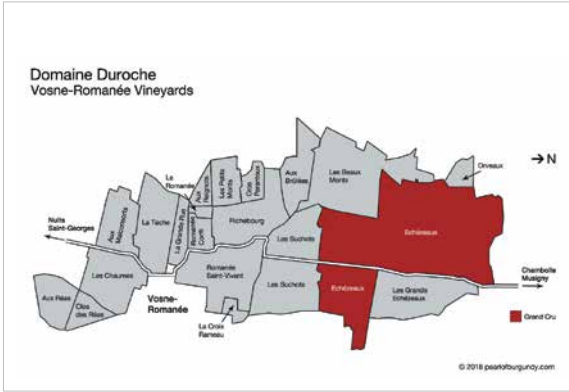
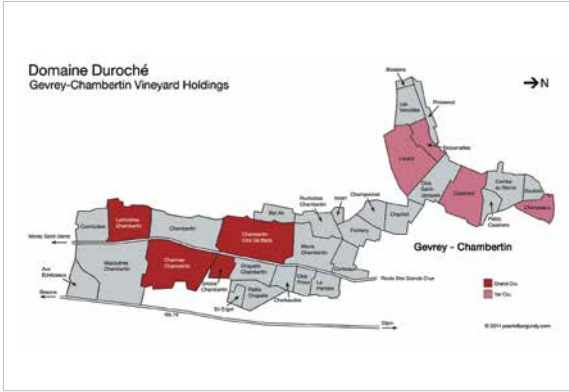
The domaine's holdings amount to a total of 8.25 ha. All the grapes are destemmed except for the Griotte Chambertin, which is vinified as whole clusters. Only natural yeasts are used during the fermentation, which usually takes 10 to 12 days.

Aging is done in barrels of which 10-20% are new for the village, 30-50% for the Premier Cru and 50-75% for the Grand Crus.

In the 2017 vintage Pierre introduced the 4th vintage of the special Cuvée: "Gevrey-Chambertin Lavaux St Jacques Vignes 23": This wine is made exclusively from vines planted before 1923. Most of the grapes come from a parcel adjacent to Clos St Jacques with no access to motorized vehicles and therefore, it is plowed exclusively by horse (one barrel made).

For the 2017 vintage, Pierre Duroché introduced New offerings from Vosne-Romanée, including Echezeaux and Vosne-Romanée. The fruit for these cuvées is coming from Marianne Duroché's (Pierre's wife) family domaine.

### Domaine Duroché's Vineyards



## Domaine Coquard Loison Fleurot

Flangey-Echezeaux, Côte de Nuits



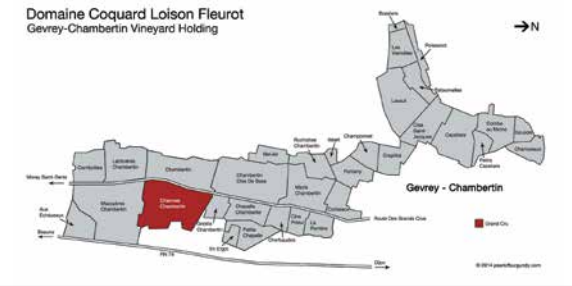
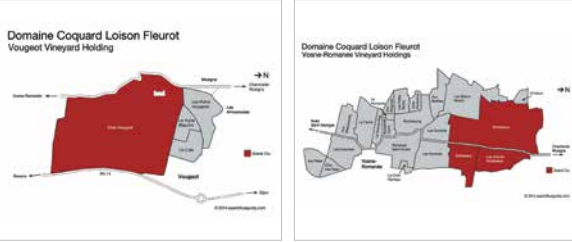
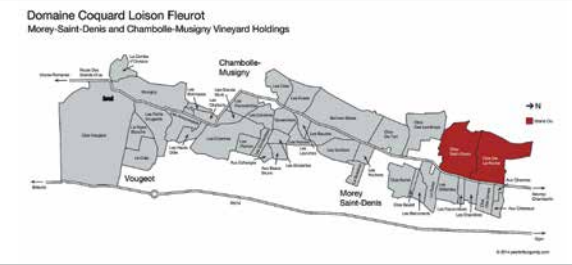
This fine domaine was focusing on the French market until the talented and energetic commercial director Ms. Claire Fleurot and the young wine maker Thomas Colladot joined forces to bring this domaine to new heights through the expansion of its reputation around the world. Claire is responsible for the marketing of the wines, Thomas is in charge of the wine making, and both of them together are in charge of the expansive vineyard selection of the domaine.

The family owns an incredible selection of six Grand Cru vineyards in Côte de Nuits, including important holdings in Grands Echezeaux, Echezeaux, Clos de Vougeot, Charmes Chambertin, Clos de la Roche and Clos saint Denis.

Thomas is the best friend of one of Burgundy's most celebrated wine makers, Sebastian Cathiard, and shares his winemaking philosophy along the belief that great wines are being created first in the vineyards. And indeed, both Sebastian's and Thomas & Claire's vineyards are famous for being among the finest in Burgundy as the result of the hard work invested in them. They also meet often to taste and discuss their wines together.

The wines of Domaine Coquard Loison Fleurot are characterized by their purity and transparency of their terroirs.

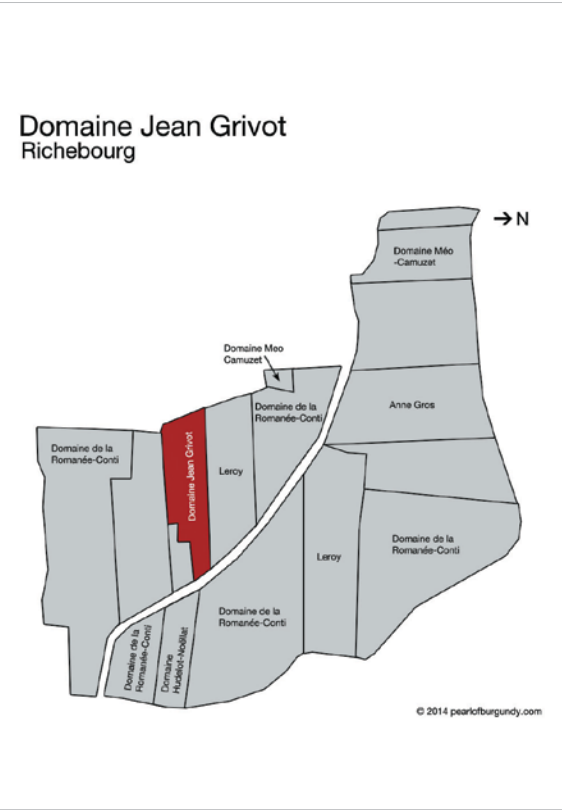
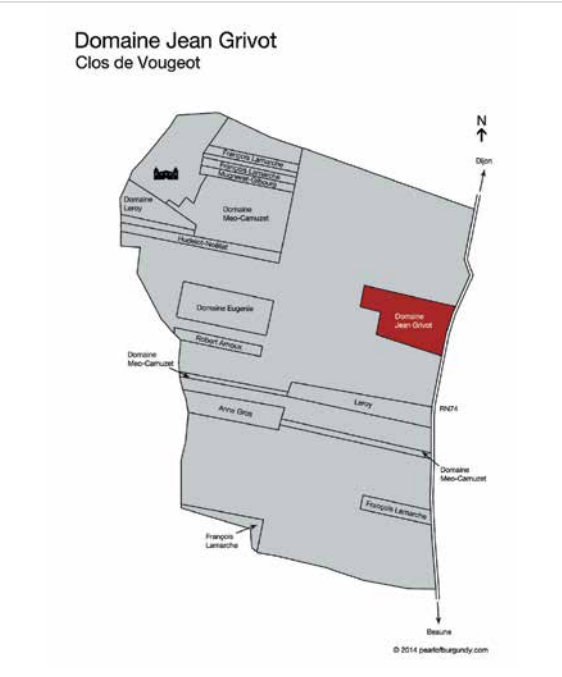
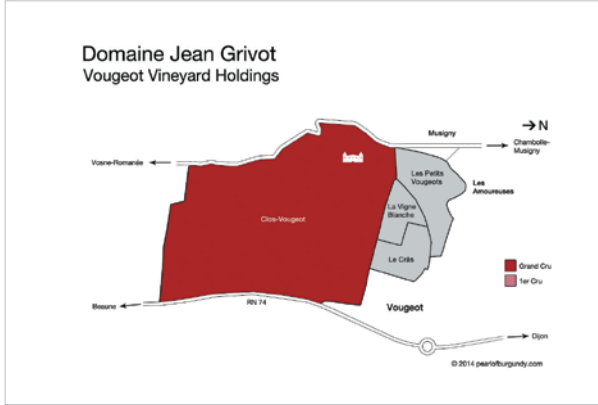
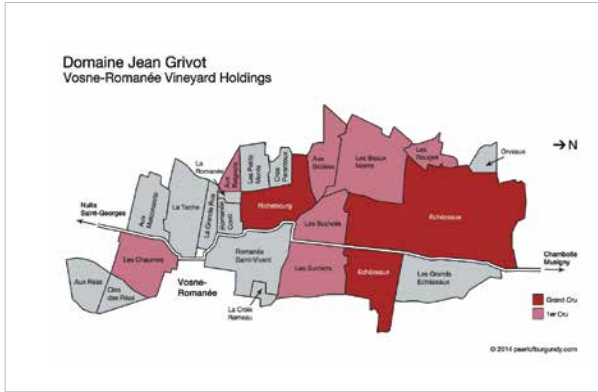
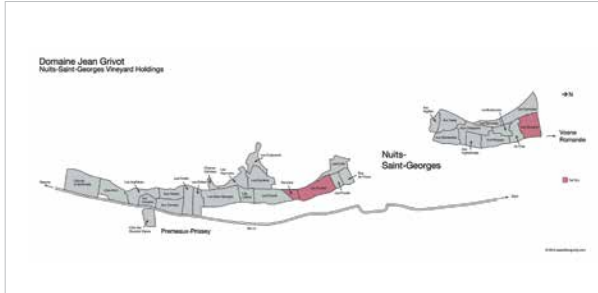
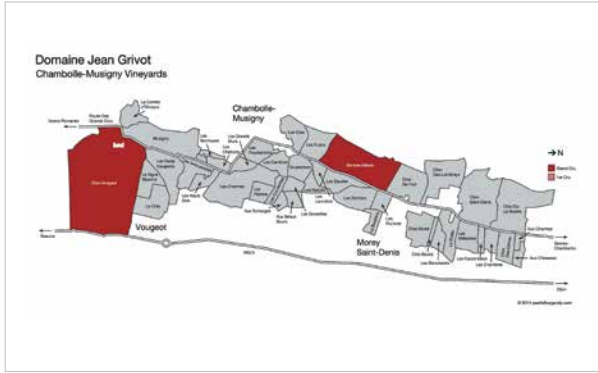
### Domaine Coquard Loison Fleurot's Vineyards







Domaine Jean Grivot's Vineyards



Domaine Jean Grivot  
Vosne-Romanée, Côte de Nuits



Domaine Jean Grivot history tracks back to the French Revolution, when the Grivot family started their move from the Jura to Vosne-Romanée, although their origins goes back to Italy's Val d'Aosta.

Jean Grivot took over after his dad's death in 1955, and since 1959 all the domaine's wines were estate bottled. Ever since, the domaine gained exceptional reputation for both the quality of the wines and the transparency of the respective terroirs.

In 1982 Jean's son Etienne joined him, after completing his formal Aenologie studies in Beaune and stage both in France and California. Gradually, responsibilities were transferred to Etienne, and since 1987 he was in charge of both the vineyards and cellars.

Over the last decade, Domaine Grivot is considered one of the top and most consistent names in Vosne-Romanée.

The domaine is going through an exciting phase as responsibility transferred from the hands of Etienne to the talented, educated and passionate hands of his daughter Mathilde, who brings a fresh approach to this fine domaine while keeping the long time tradition of the Grivot family. The process of "generational change" in Domaine Grivot has been extremely smooth and very successful. The winery and cellars have gone through massive reconstruction, bringing it to top modern standards.

Mathilde and Etienne believe in getting quality first thanks to meticulous vineyard work throughout the year. The result of this hard work is healthy, ripe (both phenolic and sugar levels) and depth of concentration and flavor of the fruit. The wine-making technique is classic modern. The fruit is completely destemmed. A 5 to 7 days of pre- fermentation maceration at 12-15 degrees is applied, and after about 3 weeks the wines are transferred to casks. About 40% of the barrels being used are new.





**Domaine Bizot**  
Vosne-Romanée, Côte de Nuits



It's hard to think of any domaine smaller than Domaine Bizot. In a "normal" vintage, this now 3.5 ha domain produces 10,000 bottles from all of its appellations combined. In low yield vintages (as 2010 & 2012) – the total production falls to a mere 5,000 bottles.

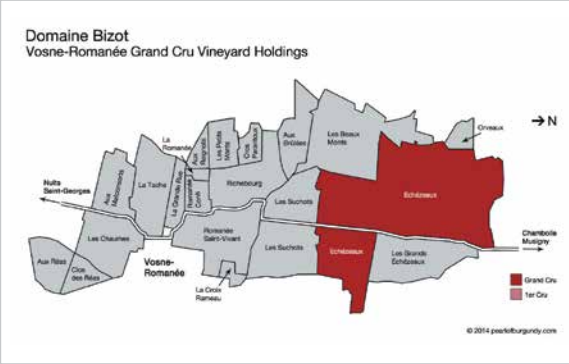
What makes this domaine so special is the philosophy behind its owner and wine maker, Jean-Yves Bizot. Bizot who was a geologist and then an oenologist started working at the domaine in 1993 and his first vintage was 1995.

The first thing Jean-Yves did once getting into the wine maker's shoe was to "unlearn" everything he was taught at school. He adopted a very minimalist winemaking approach and all the wines are vinified as whole cluster and the fermentation is done in wooden vats at a low temperature as possible. In most cases no sulfur is used at all (according to him, sulfur was not used at all in Burgundy before the 1970s). All the wines from all appellations (from generic Burgogne to the Grand Cru) are aged in 100% new oak.

Although located in Vosne-Romanée (2.5ha under vines are that commune), few of the domaine's famous vineyards are located in the north of the Cote: Marsannay (where the Marsannay Rouge "Clos du Roy" comes from) and Bourgogne "Le Chapitre" (one of the only 5 Lieu Dits Bourgogne vineyards in Burgundy) come from a vineyard just south of Dijon (interestingly, this wine is priced at other domaines' village or even 1er Cru price level). The only Grand Cru the domain produces is Echezeaux, and the production is just five barrels.

The entire production is bottled by hand, barrel by barrel. These wines are built for long aging and require time to open up if drank young.

**Domaine Bizot's Vineyards**



**Domaine Jean-Marc Millot**  
Nuits Saint Georges, Côte de Nuits

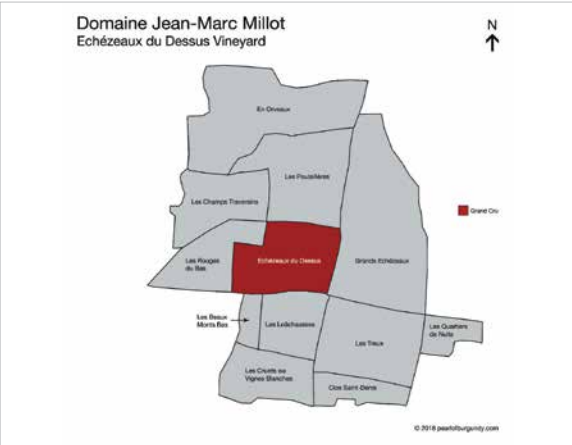
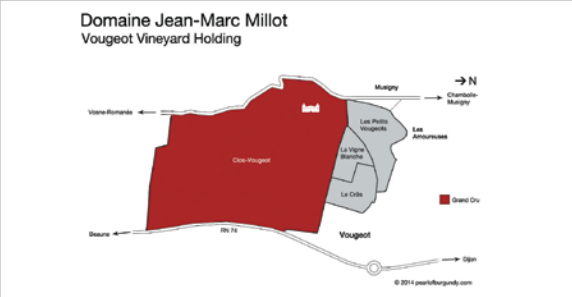


Recent years developments at Domaine Jean-Marc Millot represent another successful gradual "generations shift" from Jean-Marc to his young, energetic and talented daughter Alix. This fine domaine, located in the village of Nuits st Georges has holdings of impressive array of vineyards in the Cote de Nuits, including important holdings in Vosne Romanee 1er Cru "Les Suchots" and 3 in Grand Cru vineyards: Echezeaux, Clos de Vougeot and Grands Echezeaux.

We had the pleasure of tasting the wines of Jean-Marc and Alix Millot from recent vintages on multiple occasions and found the quality here to be superb. The wines are pure, fresh and beautifully represent their respective terroirs.

Starting with the 2017 vintage, Jean-Marc and Alix Millot decided to make an experiment and they harvested, vinified and aged the wine coming from their Echezeaux du Dessus parcel separately from the other parcels of Echezeaux vineyards they own. The resulting wine proved to be unique, showing incredible depth and flavors, clearly different from both their Echezeaux and Grands-Echezeaux, and they decided to bottle the wine under its own label. Only 3 barrels were made.

**Domaine Jean-Marc Millot's Vineyards**







## Domaine Henri Gouges

### Nuits Saint Georges, Côte de Nuits



Henri Gouges inherited 9 hectares of prime Nuits-St-Georges vineyards just after the First World War, and expanded his holdings significantly between 1920-1934. Today it totals 14.5 hectares - including seven of the best well-positioned 1er Crus.

Since it was founded in 1925, Domaine Henri Gouges made very classic Nuits-St-Georges wines, which respect its various terroirs. These days, the domaine is run by Henri's grand children Pierre and Christian, and Pierre's son Gregory is mainly in charge of the wine making. Since 2008 the domaine is treated exclusively organic, and since 2007 a new modern cuverie has been in use.

The wine making is traditional for top Burgundy: There is severe sorting before complete destemming of the clusters. After relatively long cold maceration, fermentation takes place with the natural yeasts only in low temperature (max 29 degrees centigrade). After the fermentation finishes, the wines are kept in the tanks in 28 degrees for additional 9-10 days in order to extract more color and tannins. Next, the wines are transferred to oak barrels, 15-20% of them are new. The wines are racked after the malolactic fermentation the following spring to summer, and the different cuvées are separately mixed in vats to ensure homogeneous wines. The wines then return to barrels where they stay till bottling – normally 18 months after the vintage.

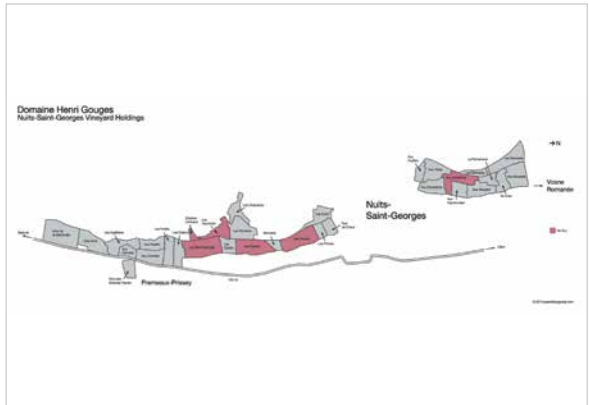
The 1er Crus include some of the very best vineyards in Nuits-St-Georges, namely Les Chaignots, Chene Carteau, Les Pruliers, the monopole vineyard of Clos des Porrets-st-Georges, and a full hectare of each of the appellation's most famous vineyards – Les Vaucrains and Les Saint Georges.

This great domaine is one of the very finest in the Côte d'Or.

Domaine Henry Gouges owns 7 top Premier Cru vineyards in the commune of Nuits Saint Georges. One of them is the monopole vineyard of Clos des Porrets Saint Georges. What is less known is that a tiny part of this vineyard is very unique: Its vines were planted in 1904, and it was purchased by Henry Gouges himself from the Liger Belair family in 1924.

The Gouges family was aware of the unique history and characteristics of this parcel, but it was not till the 2017 vintage when Gregory Gouges decided to vinify, age and bottle this special Cuvée separately. Due to its vines age, the yield of this parcel is less than 15 HL/ha. Only two barrels were made and the wine will be bottled and labeled differently than the other domaine's wines, in honour of Henry Gouges & his tradition.

### Domaine Henri Gouges' Vineyards



## Domaine Berthaut-Gerbet

### Fixin, Côte de Nuits

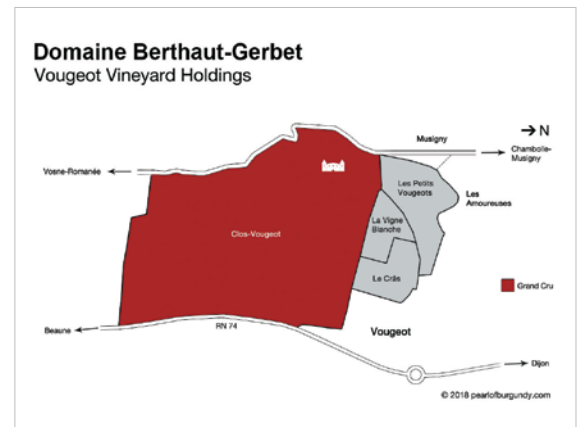
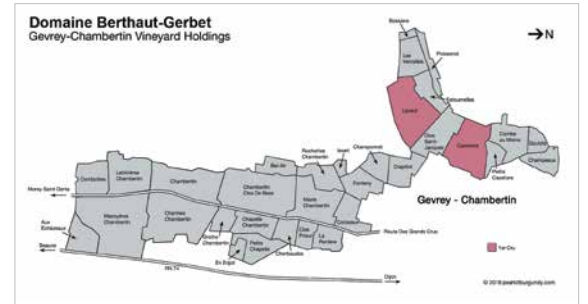
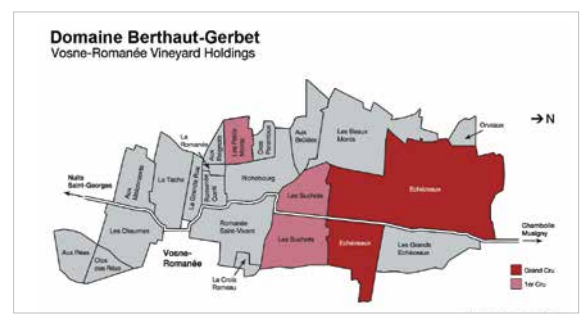
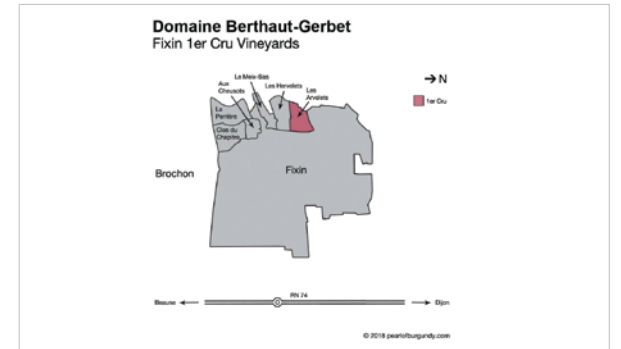


Amélie Berthaut took over the family domaine located in the village of Fixin in 2013 was also the first year she was fully responsible for the entire range, although she participated in the making some of the 2012s (the 2012 Gevrey-Chambertin 1er Cru Lavaut st Jacques was the first wine solely made by her). 2015 is her third vintage, and the first done in the recently renovated and newly equipped winery in Fixin.

The family domaine consists of 13 hectares under vine which include métayage contracts and additional holdings from her mother's side which although being made by the same team are labeled "Berthaut-Gerbet" and include one of the finest 1er Cru vineyards in Vosne-Romanée: Les Petits Monts, as well as holdings in Echezeaux and Clos de Vougeot.

Amélie's wines are made in a refined, elegant and terroir driven manner.

### Domaine Berthaut-Gerbet's Vineyards







## Domaine Sylvain Cathiard

Vosne-Romanée, Côte de Nuits



Domaine Cathiard was established in the 1930s when their fruit was sold to local négoce as was common back in those days. Sylvain's father André ran the estate from 1969 until 1985 with his son becoming more involved in

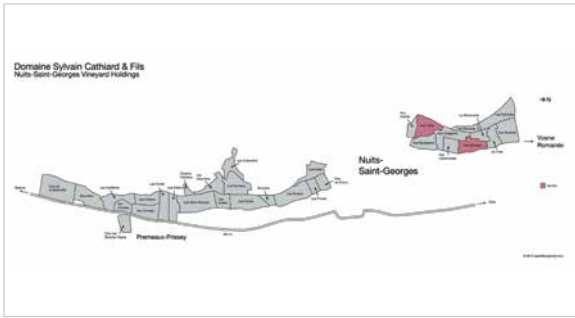
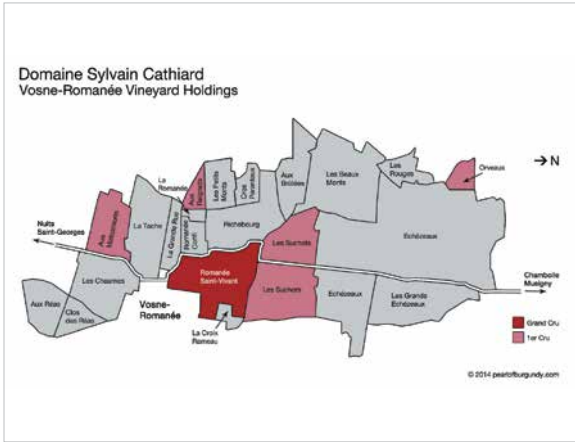
the latter years. Sylvain began to rent the family's vines by fermage agreements, before taking over his father's own vines when Andre retired in 1995. Since late 2000s, Sylvaine's son Sebastien has joined him at the domaine. Prior to that, Sebastien got training in Chablis, at Chateau Smith Haut Lafitte and in New Zealand. His first vintage fully in charge was 2011. During these years he oversaw the construction of a new winery and cellars which were completed in 2008.

The domaine has an impressive array of vineyards centered around Vosne-Romanée, including Vosne-Romanée 1er cru Aux Malconsorts and a prime parcel of Romanée-Saint Vivant. The domaine's vineyards are famous in Burgundy for their condition due to the hard work invested in them.

Sebastien's philosophy has always been that hard work in the vineyards is the key parameter for making great wines. Once arriving to the domaine, the fruit is completely destemmed after rigorous sorting. Following Sebastien's belief that less new wood would create more terroir-driven wines, the use of new oak in all Cuvées is being reduced gradually (except for the RSV where 100% new wood is still being employed).

Cathiard's wines show youthfulness, exceptional energy and purity of fruit along the entire range. The flagship wines are the Romanée st Vivant and Vosne-Romanée 1er Cru Aux Malconsorts which is a wine with a depth of flavor unmatched and exceptional persistence.

### Domaine Sylvain Cathiard's Vineyards



## Domaine Hubert Lignier

Morey Saint-Denis, Côte de Nuits



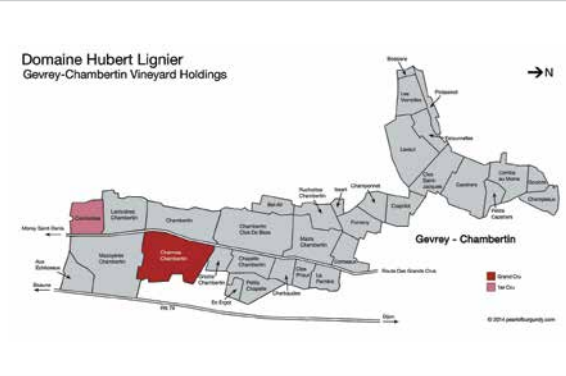
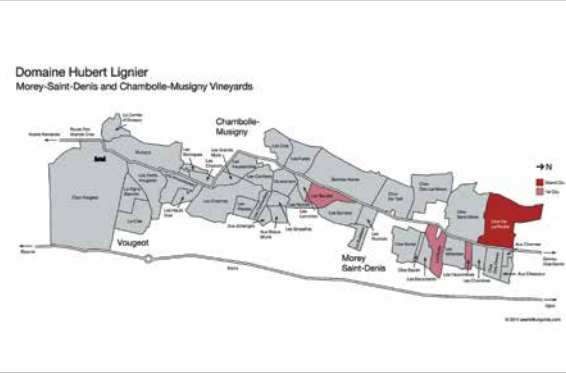
Laurent Lignier and his father Hubert manage 9 hectares under vines mainly in the communes of Morey Saint Denis and Gevrey Chambertin.

The viticulture is done for over 25 years without the use of weed-killers or chemical insecticides. Domaine Hubert Lignier's "climats" and great terroirs' soils are firmly preserved through respect to nature and support of natural development of microorganisms in the soil. Laurent and Hubert believe that this is the key for the balance of the vine's growth. Since 2011, the domaine uses organic protective treatments.

For vinification and ageing, the domaine uses traditional and natural methods. They believe that the fruit's quality is essential to craft better wines. The fruit arriving to the Cuverie is severely sorted manually before it is transferred to the fermentation vats. Each one of the various terroirs from Bourgogne to the Grand Crus is equally respected and is transparent in the wine originating from it. The use of new oak is minimal and the wines are being aged in barrels on its lees for relatively long period of time (between 20-22 months). No racking is done after the completion of the malolactic fermentation and the wines are being bottled by gravity only, without fining – for preservation of their freshness and supporting their aging potential.

The resulting wines are fresh, fine and elegant, and are pleasure to be tasted from barrel to bottle. The wines have long aging potential.

### Domaine Hubert Lignier's Vineyards



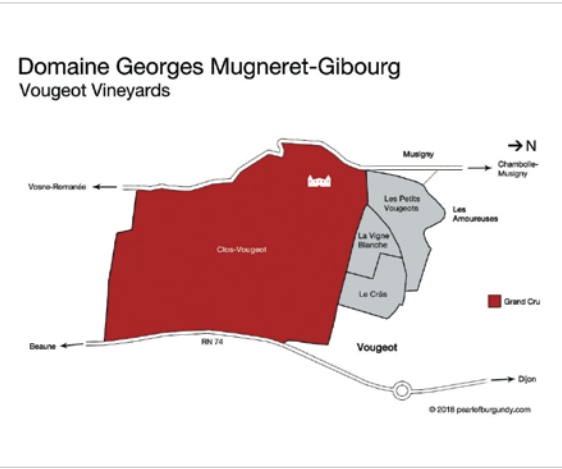
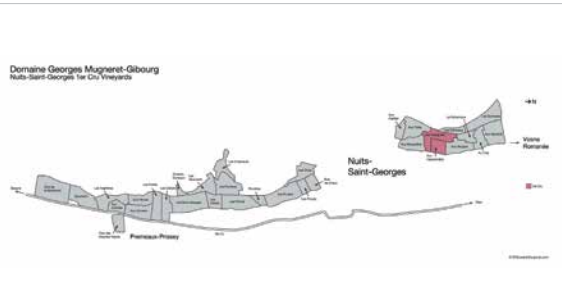
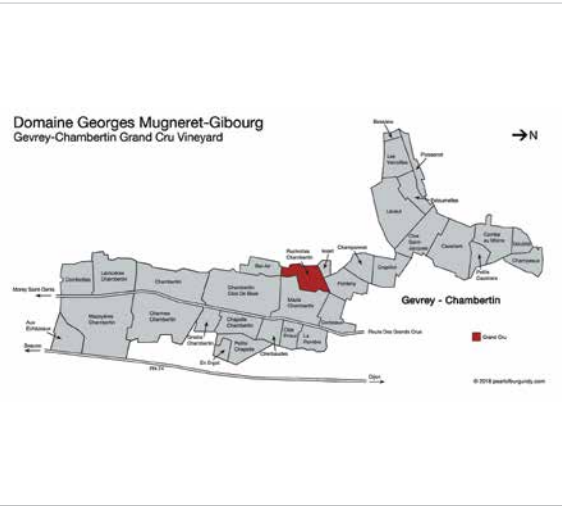
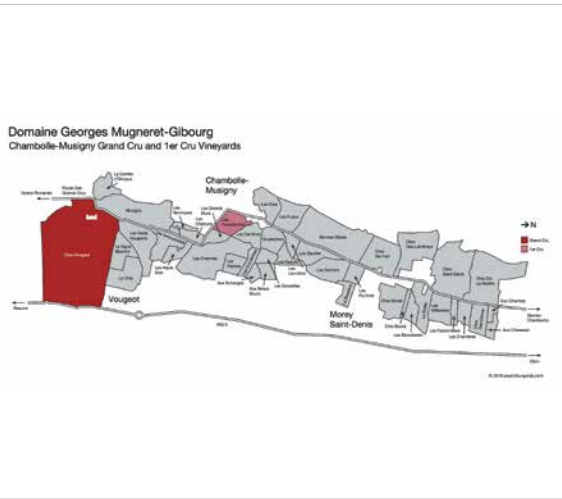
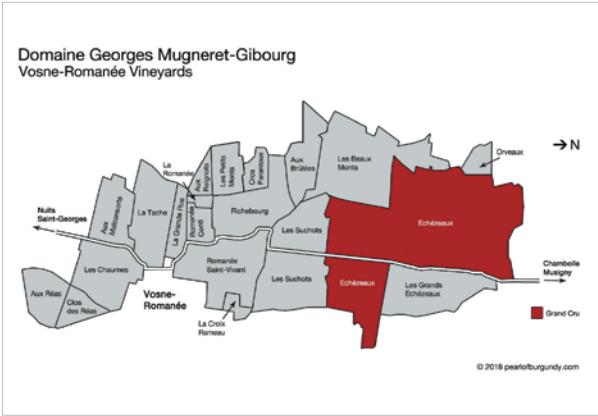
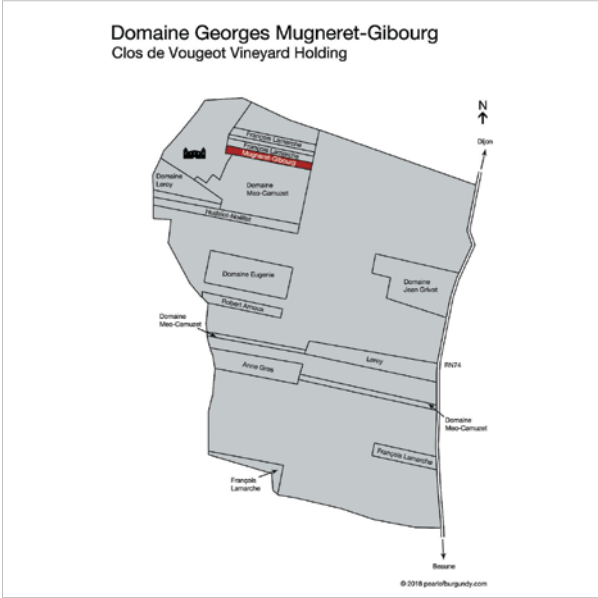




The domain might be passed down from mothers to daughters...

Marie-Christine, Marie-Andrée and their team make their wine in a gentle and classical style, thus preserving all the delicacy, fruit, and freshness of the grape.

Domaine Georges  
Mugneret-Gibourg's Vineyards



Domaine Georges Mugneret-Gibourg  
Vosne-Romanée, Cote de Nuits, Burgundy



The name Gibourg originates from the plain of the river Saône, among grain farmers. The family settled in Vosne-Romanée in 1930 and now the Domain is managed by the third generation, Marie-Christine and Marie-Andrée who share the same passion for vine and wine.

Jeanne Gibourg (1906-1997) married André Mugneret (1905-1986) in 1928 and together they created Domaine MUGNERET-GIBOURG in 1933. They produced Bourgogne Rouge, Vosne-Romanée, Nuits-Saint-Georges and Echezeaux Grand Cru.

Georges Mugneret, their only son (1929-1988), an ophthamologist in Dijon, quickly decided to pursue the family profession in parallel with his own career in medicine, enlarging and enhancing the family estate with successive purchases of plots: Clos Vougeot Grand Cru in 1953, Nuits-Saint-Georges 1er cru in 1971, Ruchottes-Chambertin Grand Cru in 1977, Nuits-Saint-

Georges 1er Cru « Les Vignes Rondes » in 1982 and Chambolle-Musigny 1er Cru "Les Feusselottes" in 1985. Thus was created the Domaine Georges Mugneret.

Georges Mugneret met his future wife Jacqueline, a school teacher, in 1958, while serving in Algeria. Upon their return to France they got married. They had two daughters, Marie-Christine and Marie-Andrée. Georges Mugneret died in 1988. Marie-Christine resigned her position as a chemist to specialize in oenology. She took over the activity with her mother. Marie-Andrée joined them several years later, after she obtained her diploma in oenology from the Université de Bourgogne in Dijon.

In 2009 Domaines Mugneret-Gibourg and Georges Mugneret combined to give birth to Domaine Georges Mugneret-Gibourg. The same year Jacqueline retired, and today the estate is headed by the two sisters, Marie-Christine and Marie-Andrée.

The family pattern repeats itself... Marie-Christine and Marie-Andrée each have two daughters!





## Domaine George Noëllat

Vosne Romanee, Côte de Nuits

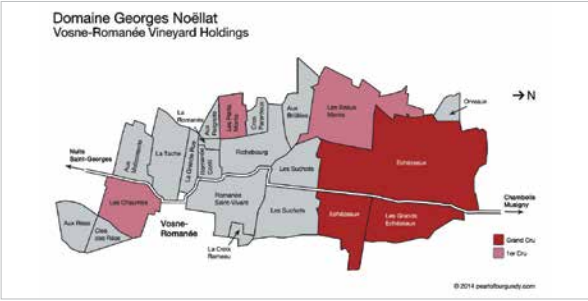
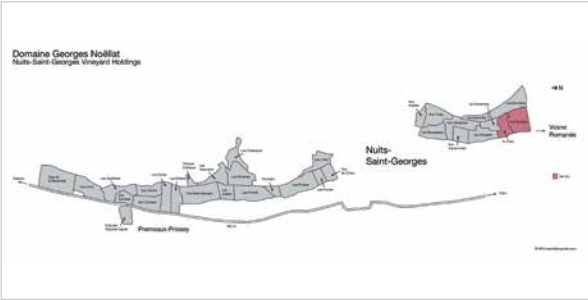


This historic small 5.5 hectares domaine from Vosne-Romanée went through another example of a successful hand over in 2010 to the hands of the young and talented wine maker Maxime Cheurlin from his grand mother.

Maxime grew up in Champagne but Burgundy was not strange to him. He finished his viticulture studies in Beaune, and got experience through working with his cousins at Domaine Emanuel Rouget.

The domaine consists of some important vineyards in the commune of Vosne-Romanée, with the most famous being the vineyards of Vosne-Romanee "Les Beaux Monts", Echezeaux and Grands Echezeaux.

### Domaine George Noëllat's Vineyards



## Domaine Anne et Hevre Sigaut

Chambolle-Musigny, Côte de Nuits

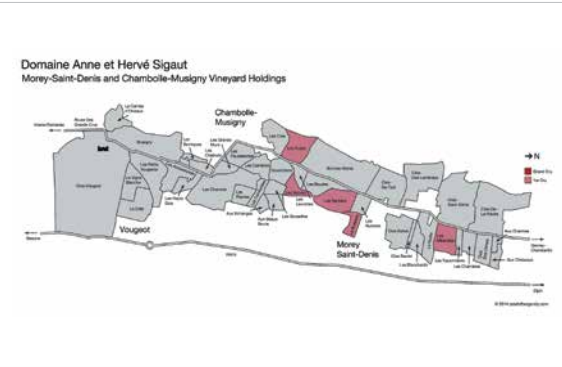


Anne Sigaut and her husband Hervé took over from Maurice Sigaut in 1990 and made important improvements both in the vineyard work and in the cellar.

The Sigauts have been passionately but quietly making gorgeous wines in the tiny village of Chambolle-Musigny for generations. The secret is out and the quiet is now a thing of the past. The estate totals 9.3 ha, including spectacular old-vine parcels of Chambolle 1er Crus Les Fuées, Les Sentieres and Noirots – many of which are plowed by horse. Hervé follows the lunar calendar for most activities in the vineyard and cellar, and prefers to touch the wine as little as possible during élevage. The winemaking facility was re-built in 2004, with state of the art equipment including a sorting table, all stainless-steel fermentation tanks, and full temperature control. New oak is kept to a maximum of 40%. The wines are thoroughbred examples of the magnificent terroirs of Chambolle-Musigny.

All the work is done by gravity and the emphasis is on elegant wines with strong signature of the different terroirs.

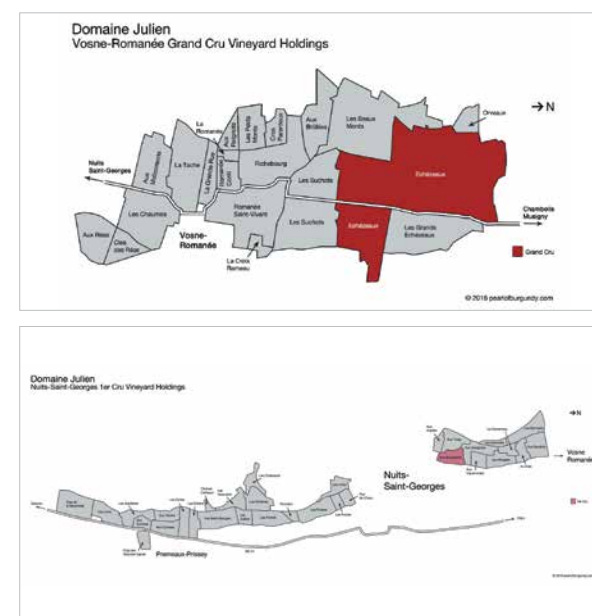
### Domaine Anne et Hevre Sigaut's Vineyards







Étienne already proved himself as a talented, highly skilled wine grower, combined with his personal, self-assured character and sense of humor his future as well as the future of his domaine is bright. At present the domaine has 10.5 ha under vines, with parcels including Cote de Nuits Villages (coming entirely from the family's historic vineyards in the southern part of Comblanchien – Just between NSG and Corton), Aloxe Corton, 3 parcels of Nuits saint Georges inc. the 1er Cru NSG Busselots, and a nice parcel of Echezeaux.







### Jean-Marc Roulot

Meursault, Côte de Beaune



Domaine Jean-Marc Roulot is an old family estate based in Meursault since 1820. These days it's managed by Jean-Marc Roulot, who took over in 1989, giving up his acting career in Paris. Since his return to Meursault, Jean-Marc kept increasing the domaine's

holdings through a mix of vineyards purchased and fermage contracts.

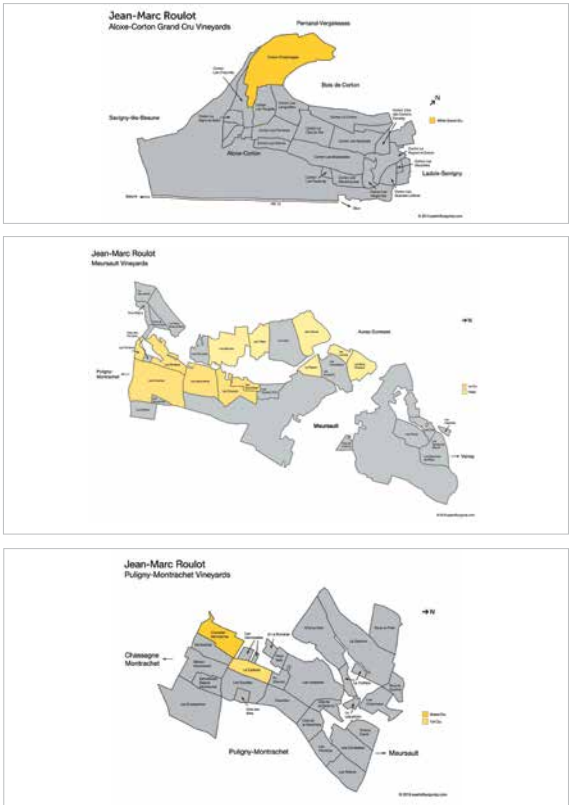
Since the early 1990s, Jean-Marc set the domaine on the course to organic farming. Ever since, no herbicides are used and only plowing is employed, while all treatments are managed to minimize any effect on the vineyards' natural microbial life. The age of the vines is relatively high due to major replanting done by Jean-Marc's dad, Guy in the 1950s.

Jean-Marc believes in early and short pruning to avoid the need for green pruning in later stages of the growing season. His goal is to deliver perfect fruit and would rather pick a day or two earlier than two days late. His careful attention to detail in the vineyards is followed by exceptional winemaking skills, which brought the domaine its international acclaim. His philosophy is of making wines that he would like to drink rather than making wines that will appeal to modern palates. The élevage is relatively long at around 18 months, while the wines are racked into stainless steel tanks after a year. The wines stay on their lees, thus reducing any need of batonnage.

The result is that the entire range of wines has good energy through their core, with silky texture, purity and transparency of their terroirs. The Meursault 1er Cru Les Perrières, purchased by the Roulots in 1976 (vines were planted in the 1940s), is the jewel in the crown of Roulot's holdings but unfortunately made in minute quantity.

Starting with the 2014 vintage Jean-Marc Roulot created a "micro negoce" project that he considers a natural extension to the domaine's portfolio. The selection of grapes from fellow growers is severe and only wines that are not already part of the domaine's portfolio are being made.

#### Jean-Marc Roulot's Vineyards



### Domaine Bernard Moreau

Chassagne-Montrachet, Côte de Beaune



This fine domaine is based in Chassagne-Montrachet and its roots go back to 1809 when Auguste Moreau built its first cellar. The majority of the domaine's 14 hectares (out of which 9 are owned and five are farmed) were assembled

by Marcel Moreau in the 1930s. Bernard Moreau, the father of Alexandre and Benoit who presently run the domaine, took over the vineyards and cellar in the early 1960s at the age of 14 years (!). By the 1970s he had already secured a sound reputation for the domaine.

Nowadays, Alex and Benoit belong to the new generation of talented wine makers in the Côte d'Or, who went through formal studies and have experienced working in other wine regions around the world. They apply a natural approach to managing the vineyards: there is no use of herbicides or pesticides, and only plowing is performed. Only organic fertilizers are used. Pruning is the main method to keep the yields low and under control. Harvest is done solely by hand and the grapes' natural yeasts start fermentation. The grapes are lightly crushed before pressing and are left to settle overnight.

All wines are aged in wood without racking or lees stirring, retaining the natural carbon dioxide during the process for as long as possible. The Bourgognes are aged in older barrels, before being assembled in tanks. The village wines are aged in barrels, 25% of which are new, and the 1er Crus see 30-50% new oak. The Batard-Montrachet and Chevalier-Montrachet both receive 100% new oak, but these barrels are only light to medium toasted to avoid excessive oak character. Unfortunately, there are only 3 barrels of these fine Grand Crus combined every year. The total élevage in barrels is considered vintage by vintage and vary between 12-20 months, plus another one to three months in tank to slowly settle the lees. The wines are bottled without filtration but with a slight fining.

The Domaine's most famous vineyard is its 0.35 hectares of Chassagne-Montrachet 1er Cru Les

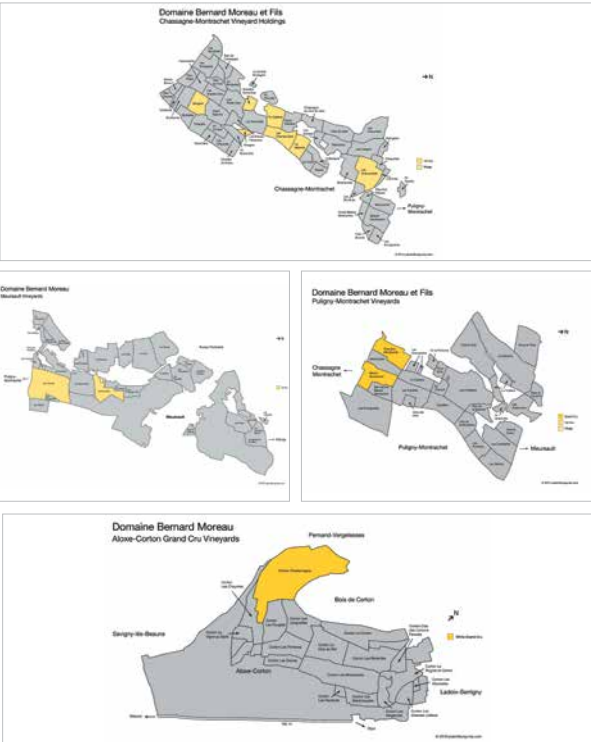
Grandes Rouchottes, but the entire range presents Chassagne-Montrachet at its finest.

In 2017, Alex Moreau collaborate with PoB and added a "micro negoce" project to his domaine's portfolio. Alex treats the wine as his other domaine's wines, including the élevage and bottling process.

#### The wines produced in the 2017 vintage include:

- Meursault 1er Cru Les Poruzots (2 barrels)
- Meursault 1er Cru Les Charmes (2 barrels)
- Corton Charlemagne (2 barrels)

#### Domaine Bernard Moreau's Vineyards







**Domaine Paul Pillot**  
Chassagne-Montrachet, Côte de Beaune



Paul Pillot who took over the domaine located in Chassagne-Montrachet in 1968 is the 3rd generation of this family who started this fine domaine in the beginning of the 20th century. Over the years he expanded the domaine to the 13 hectares it

owns today.

His son, Thierry started working in the domaine in 1999, but got full control only in the 2004 vintage.

His philosophy is common among other young growers in Burgundy these days, mainly understanding that the wines are actually being made mainly in the vineyards, thus investing hard work in the vineyards. The wine making approach is natural and straight forward, with minimal use of new wood – resulting in precise, terroir driven wines.

Starting with the 2017 vintage Thierry Pillot Created a "micro negoçe" project in collaboration with PoB that he considers a natural extension to the domaine's portfolio. The selection of grapes from fellow growers is severe and only wines that are not already part of the domaine's portfolio are being made.

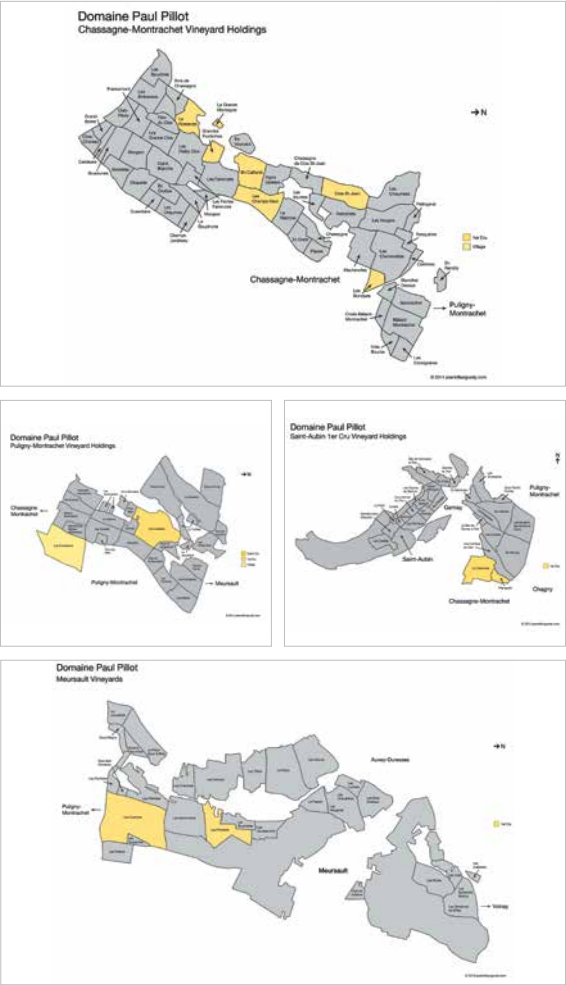
Thierry follows the harvest date, and the fruit arriving to the domaine's cuverie receive the exact same treatment as the other domain's wines, including the vinification, elevage in barrels and bottling process.

**The wines produced in the 2017 vintage include:**

- Meursault 1er Cru Les Poruzots (2 barrels)
- Meursault 1er Cru Les Charmes (2 barrels)

Since the 2018 vintage, Meursault Perrieres & Meursault Genevrieres were added to the lineup.

**Domaine Paul Pillot's Vineyards**



**Domaine Y. Clerget**  
Volnay, Côte de Beaune



Domaine Y. Clerget roots go back to the 13th century when the Clerget family settled in the village of Volnay in 1268. The main recorded history started in 1936, when the Clerget family acquired the Clos du Verseauil 1er Cru vineyard in Volnay

as a Monopole. Over the years the domaine changed generations within the family, until 1983 when Yvon Clerget took the lead and was responsible of making the wines. But as Thibaud (Yvon's son, who is the 28th generation of the Clerget family to make wine in Volnay!) was still too young, Yvon's retired and his last vintage was 2009, and until Thibaud completed his studies and his internship in Domaine Hudelot-Noellat in 2015 - there was no wine bottled by the domaine (the grapes were sold to Henri Boillot).

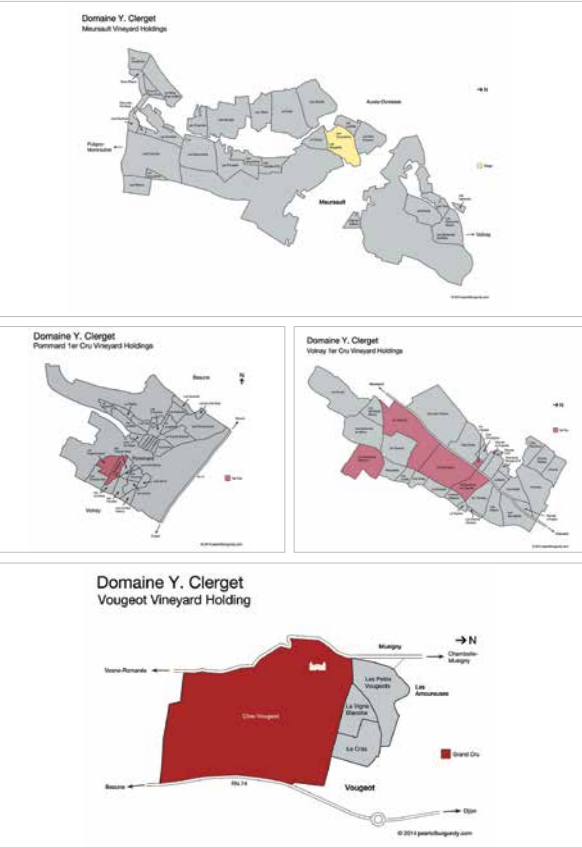
Thibaud took the lead of the legendary family domaine in 2015 at the age of 24 and 2015 was his first vintage – declaring the re birth of Domaine Y. Clerget. The vineyards of Domaine Y. Clerget extend to 6 Hectares and consist of prime vineyards carefully selected and treasured by the family over generations. Quoting Antonio Galoni (Vinous.com) words express what both wine critics and anyone who was fortunate to taste the wines feels: "The reborn Domaine Y. Clerget could very well turn out to be one of the great recent success stories in Burgundy... Readers should do whatever they can to taste these wines. [Thibaud] Clerget is just 28 and appears to have a brilliant career in front of him. Bravo!"

**Vineyards Holding of Domaine Y. Clerget:**

- Meursault "Les Chevalieres" (white): 37 ares, average 40 years old vines.
- Bourgogne: 35 ares, average 38 years old vines.
- Volnay Village: 1 ha 9 ares, average 40 years old vines.
- Volnay 1er Cru "Les Santenots": 68 ares, average 28 years old vines.
- Volnay 1er Cru "Carelle Sous La Chapelle": 65 ares, average 30 years old vines.

- Volnay 1er Cru "Clos Du Verseauil" (Monopole): 68 ares, average age 40 years old vines.
- Volnay 1er Cru "Les Champans": 5 ares, average 46 years old vines.
- Volnay 1er Cru "Les Caillerets": 47 ares, average 60 years old vines.
- Pommard 1er Cru "Les Rugiens": 85 ares, average 40 years old vines.
- Clos Vougeot Grand Cru: 32 ares, average 45 years old vines.

**Domaine Y. Clerget's Vineyards**







**Domaine Launay Horiot**  
Pommard, Côte de Beaune



The story of Xavier Horiot, the owner and now wine maker of Domaine Lauray Horiot is nothing but astonishing. This drama consists of family dispute, greed, passion, lawyers and court case that lasted 11 years, combined with the impossible French

inheritance and tax laws and the stratospheric market value of vineyards in Burgundy over the last two decades. Xavier, who served in the French air force as fighter jet pilot, was determined to follow his beloved grandfather's wishes, his passion and his dreams to revive the Domaine and make wine from his family's vineyards.

After 11-year battle in French courts, which drained his resources but made him ever more determined to fulfill his dreams, finally in 2011 the court had ruled in his favor and handed the precious vineyards to his possession. (The irony was that his aunt who fought him for all these years in court died 2 months after the court's ruling and had no heirs...).

In 2014 he felt ready to start making his own wines with the close help from the talented consultant Veronique Girard (using his own words, Xavier "felt that Pommard would benefit from woman's touch"). Critics started visiting him (Tim Atkin was the first one, followed by Allen Meadows, Michel Betanne and others). Instantly there was general consensus that the wines from the Village Pommard to the 1er Crus are uniquely gentle expression of Pommards, all promising and highly enjoyable, to the two Grand Crus, Latricieres Chambertin and the Chambertin that are both brilliant expression of their relative terroirs.

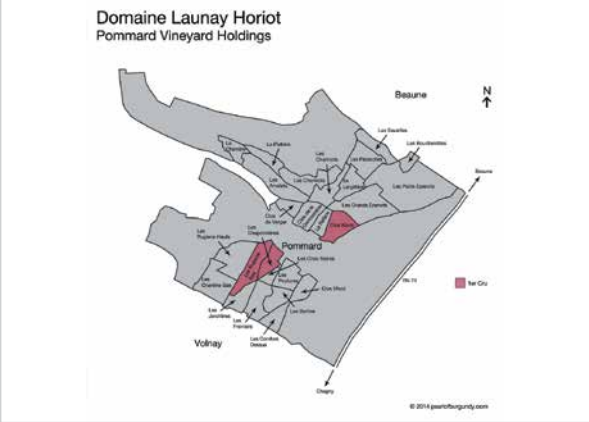
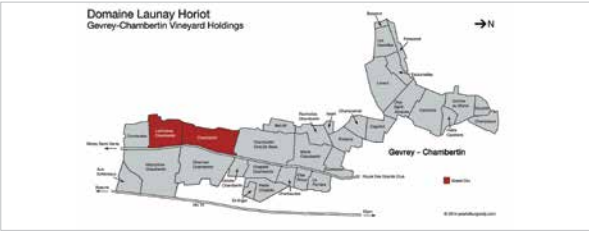
The wines from the 2015 vintage show that the hard work and determination of Xavier paid off, and the

wines started to gain general recognition among serious Burgundy lovers, and all critics without exception praised them and rewarded them with consistent high scores and notes spanning from "Sweet spot outstanding" to "Don't miss!".

Tasting the 2016s from barrel convinced us that the trend continues, as the wines already show their balance, purity and charm at this early stage of their development.

We have no doubt that the future of Domaine Launay-Horiot in Xavier's hands is brilliant.

**Domaine Launay Horiot's Vineyards**



**Domaine Tessier**  
Meursault, Côte de Beaune



Arnaud Tessier took over the Meursault family domaine in 2006 at the age of 22 years due to his father's sudden death.

The vineyards work was not new to him, as he started working in the domaine

together with his father since he was 14 years old. Since the very beginning, Arnaud realized the great potential of the array of 7.5 hectares of stunning vineyards, which are spread over some of Meursault's finest appellations.

Like many young winemakers of his generation, his philosophy is that the majority of the wine making process is done in the vineyards. The viticulture is organic, and yields are controlled by removal of excess flower buds during the flowering season.

It's hard to find Arnaud while visiting the domaine – as he spends most of the time working in the vineyards. And indeed, Tessier's vineyards are famous for the extreme amount of work invested in them.

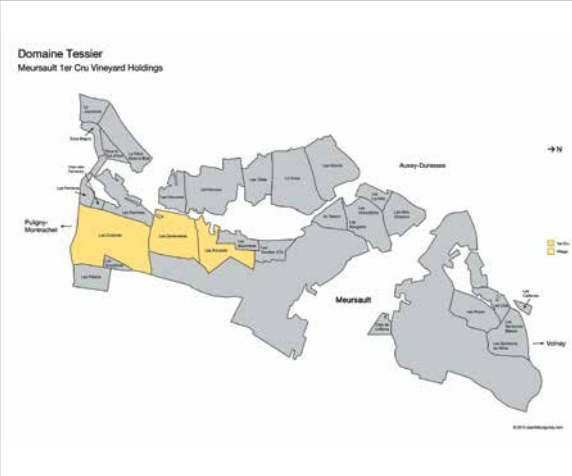
To complement the Tessier's team, he is helped at the domaine by his wife Catherine, who brought her own experience and skills, a result of working for other important domaines both in Burgundy and abroad.

Arnaud has a clear vision for his wines, and the results are pure and elegant wines, which are easily recognized as great examples of their respective terroirs. The quality of the wines improve year after year, and they are already considered amongst the finest of the appellation.

As this is a small domaine, Arnaud invest in new equipment little by little. Over the last few years a new press and fermenting tanks where installed, and more modern equipment will be purchased over the next few years.

The Tessier's story is another great example of the sucessful generational shifts occuring in many Burgundy domaines.

**Domaine Tessier's Vineyards**







**Domaine François Carillon**  
Puligny-Montrachet, Côte de Beaune



Domaine François Carillon is the legacy of the Carillon family, which has been in Puligny-Montrachet since the sixteenth century. The logo currently in use was found on an engraved stone dated 1632 in a cave of the village.

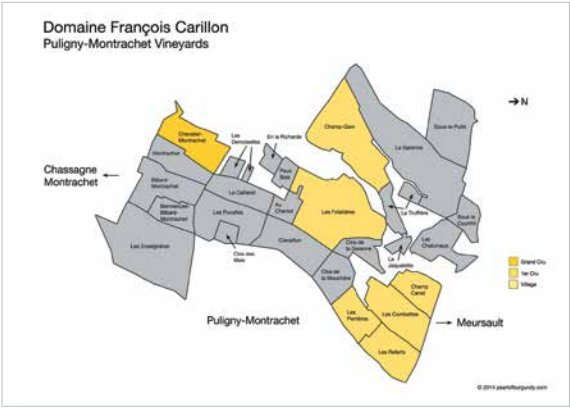
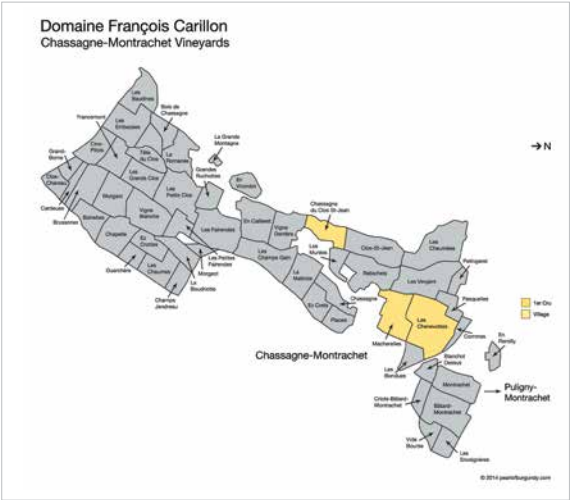
Praised by critics, Carillon wines are regarded amongst the elite of the great white wines of Burgundy, and are to be found in prestigious restaurants around the world. Domaine Carillon produces white wines that are racy, elegant and fruity while embodying perfectly the terroir of each of its vineyards.

With 15 generations of farmers behind him, François Carillon has worked in the family domaine since 1988 alongside his father and brother.

François's main activity is cultivating the vines. Passionate about his business, he has always striven to produce the highest quality and to come closer to organic methods. Operating an area of 6.5 hectares, Domaine François Carillon works with much passion around its team of Jean-Michel, Fred and Laurence.

Succession seems assured with the children Mathis, Paul Clement and Lisa. They are still young, and will spend the next few years soaking up the Carillon culture and learning the expertise from their father.

**Domaine François Carillon's Vineyards**



**Domaine Jean-Marc Pillot**  
Chassagne-Montrachet, Côte de Beaune

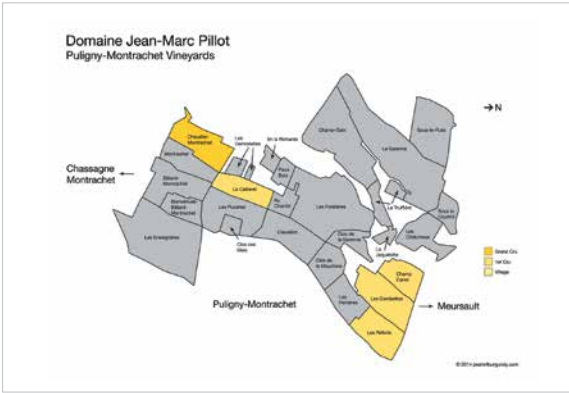
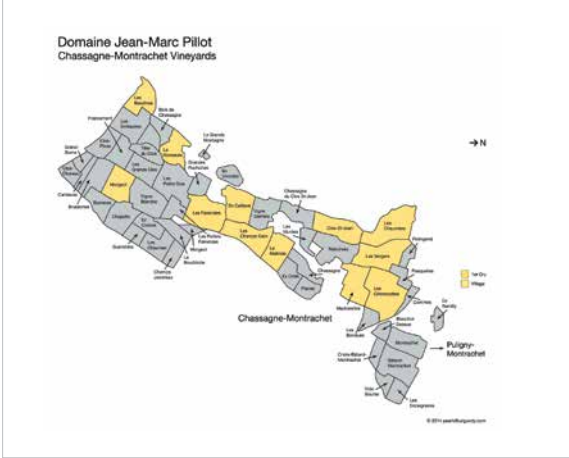


Jean-Marc started his career as a winemaker in 1985, and his first vintage was made in the new premises in the industrial zone close to Chagny in 1991. The Domain's holdings, 90% of which are in the commune of Chassagne-Montrachet was

increased since then from 5 hectares to 11 hectares today, half of which whites and half reds.

The vineyards are naturally managed. The whites are hand harvested, gently crushed but not destemmed then pressed. A light setting happens at cold temperature before the wines are moved into barrel for a slow, long fermentation at 15 degrees centigrade. The barrels are used for three years, with one-third new oak. The wines stay on their lees in the barrels for 12 months and then raked into tanks, where they stay for additional 6 months before bottling.

**Domaine Jean-Marc Pillot's Vineyards**







**Domaine Michelot**  
Meursault, Côte de Beaune

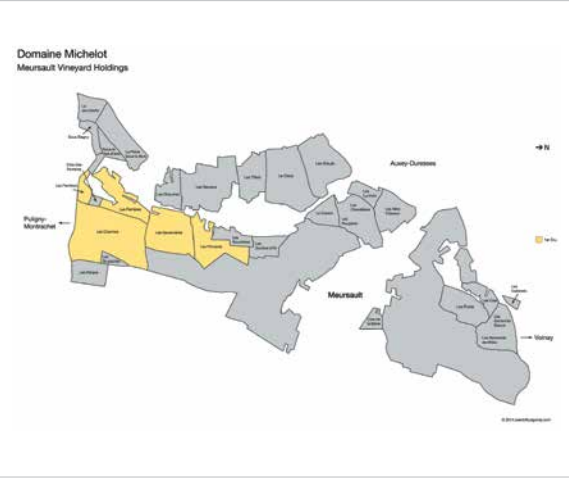


The Michelot family has owned this Meursault domaine for 6 generations. It has grown over time and particularly in the 1960s when it flourished under the strong personality of Bernard Michelot.

It now comprises 19 hectares, including many 1er Cru's.

The tradition and ethos of the domaine is perpetuated and developed by the new generations. Also here, the transition of generations is done in a smooth manner to the hands of Nicolas Mestre who is working with his father on his side.

**Domaine Michelot's Vineyards**



**Domaine Jean-Claude Bachelet**  
Saint-Aubin, Côte de Beaune

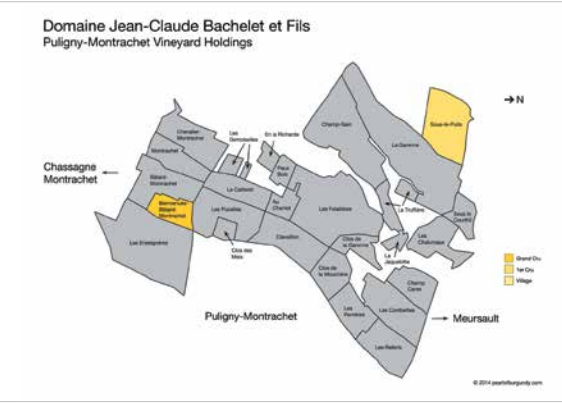
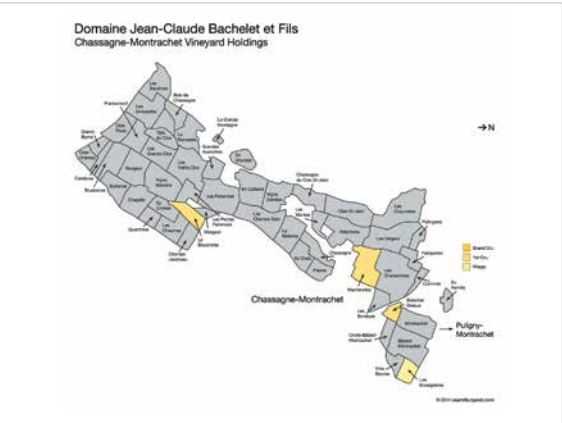
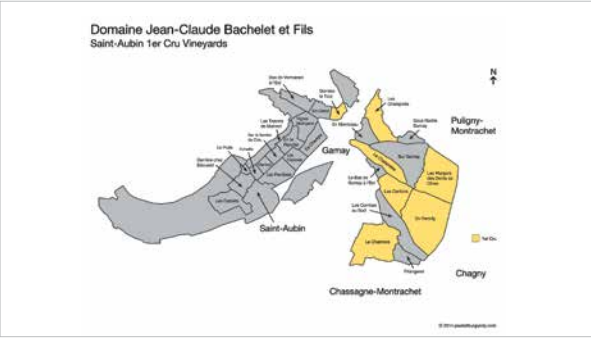


Benoit and Jean-Baptiste Bachelet, both in their twenties, recently took over their family domaine from their father Jean-Claude. The estate, based in Gamay, had remained relatively anonymous due to Jean-Claude's reluctance to

receive critics. He started domaine bottling in the 1970s. The brothers have no such apprehensions and are proud to show the wines that they are producing from their outstanding holdings. Some immediate changes were made after the transition. The sulfur levels were decreased and the duration the wines spent in barrel was reduced from 2 years to 18 months. New oak is used very judiciously by the brothers, and, as a result, the wines now released by the domaine are pure and terroir driven. The domain's holdings consist mainly of some of the best terroirs in St-Aubin as well as vineyards in the communes of Chassagne & Puligny-Montrachet.

The domaine is also the owner of a very small plot of Bienvenues Batard Montrachet.

**Domaine Jean-Claude Bachelet's Vineyards**







**Domaine Heitz-Lochardet**  
Chassagne-Montrachet, Côte de Beaune



Domaine Heitz-Lochardet’s history goes back to 1857. Over the years, the family of Georges Lochardet, who was a wine merchant acquired significant prime vineyards totaling 20 ha, and when he passed away he left 50% of it to his son Armand.

Armand had 3 children, and in 1983 his daughter Brigitte married Christian Heitz, and few years later Domaine Heitz-Lochardet was founded. For years, all the wines were sold to Maison Drouhin who took care of the vineyards as well.

After finishing his formal studies in 2011, Brigitte & Christian’s son, Armand Heitz took charge of the domaine. At the beginning, he received from the family two small plots to explore and test his winemaking skills. Following his first success, he got control of more serious plots, including tiny holding in Chevalier-Montrachet, and produced his first commercial wines in 2013.

Every year since, more and more vineyards have been returned to the domaine under the control of Armand, and for the 2017 vintage his holding already consists of 8 ha, including the following very impressive set of vineyards:

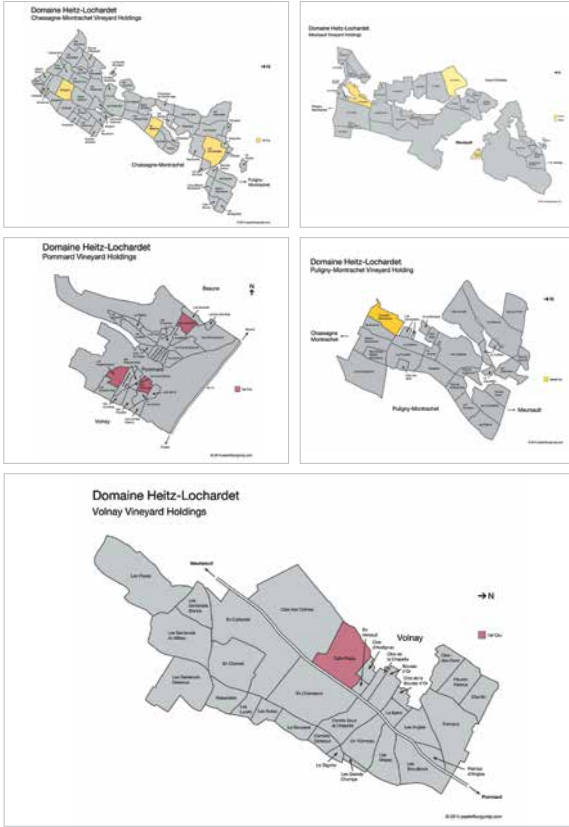
- Chevalier-Montrachet (0.09 ha)
- Meursault Perrieres 1er cru (0.70 ha)
- Chassagne-Montrachet 1er Cru Maltroye (0.70 ha)
- Chassagne-Montrachet 1er Cru Morgeots Les Petits Clos
- Chassagne-Montrachet 1er Cru Morgeots Les Têtes de Clos
- Chassagne-Montrachet 1er Cru Les Chenevottes
- Chassagne-Montrachet 1er Cru Morgeots (Pinot Noir)
- Pommard 1er Cru Monopole Clos des Poutures (0.66 ha)
- Pommard 1er Cru Les Rugiens (0.43 ha)
- Pommard 1er Cru Les Pezerolles (0.60 ha)
- Volnay 1er Cru Les Taillepieuds (0.37 ha)

Since the very beginning, Armand decided to use Biodynamic viticulture principles in all his vineyards. The white wine making is traditional with minimal use of new

oak. The red wines are vinified with whole clusters, a method Armand feels suits his Biodynamic viticulture fruit best.

Armand Heitz is another great young wine grower representing the revival of Burgundy in the hands of the young generation starting at the turn of the 21st century.

**Domaine Heitz-Lochardet’s Vineyards**



**Domaine Lafarge**  
Volnay, Côte de Beaune

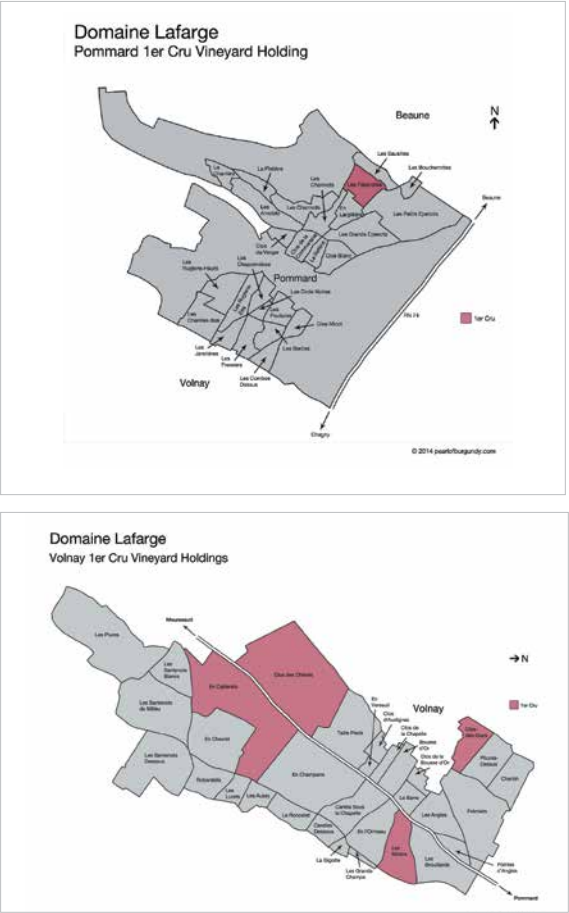


Domaine Lafarge was run for the last 60 years by the legendary Michel Lafarge (just celebrated his 90th birthday), and nowadays is run by his son Frédéric assisted by his wife Chantal. This domaine is famous for producing some of the greatest traditional Volnays, from biodynamic farmed vineyards.

The domaine consists of over 11.6 hectares under vine, most of them in Volnay and Beaune, including a 0.9 hectares holding of Clos des Chênes and many top 1er cru vineyards in the appellation.

The vinification is traditional with 100% destemmed grapes, and the elevage is done using very low percentage of new oak (around 5%) and are famous for their great transparency of their respective terroirs.

**Domaine Lafarge’s Vineyards**








2008

Produce of France



**Clos de Vougeot**

GRAND CRU

APPELLATION CLOS DE VOUGEOT CONTRÔLÉE

Mise en bouteille à la Propriété par

Alain HUDELOT-NOELLAT

Propriétaire à Chambolle-Musigny, Côte d'Or, France

2007



**Geurey-Chambertin**

1<sup>er</sup> Cru Clos St-Jacques

Vieille Vigne

Domaine de la Romanée-Conti





## Champagne Marguet

### Ambonnay, Champagne



Benoit Marguet, the man behind this exciting Champagne house belongs to the generation of young wine growers who revolutionized Burgundy and Champagne over the last decade.

Champagne Marguet is located in the Grand Cru Village of Ambonnay, where the property was first founded in 1870. Benoit is the 5th generation of the Marguet family, changed it dramatically applying both to his vineyards management and wine making philosophy. The domaine's holding consist of total 8 ha under vines – all Grand Crus: 7.30 ha in the village of Ambonnay (Lieux dits: Les Saints Remys, Les Beurys, Les Crayeres, La Grande Ruelle, Les Bermonts and Le Parc), and 0.70 ha in the village of Bouzy (Lieux dits: Les Loges, Les Hannepes). The average age of the vines is over 40 years, and the yield consists of 58% of Pinot Noir and 42% Chardonnay.

Benoit has converted the entire estate to extreme biodynamic & aromatherapic farming since 2009. The well being of the soil is priority of Benoit, and since 2010 exclusively 2 horses, which belong to the domaine, plough all the vineyards, which is unique in Champagne and very rare in the world of wine. Benoit works with Claude & Lydia Bourguignon and uses Biodynamic massale selection.

In the winery, the work is done totally by gravity. Fermentation is done plot by plot in wooden vats and small barrels with long aging on its lees. No sugar is being added, and use of sulfites is virtually non-existent or kept for extremely low levels in very few cases. Most of the wines are bottled by the domaine as single vineyards as well as single village (single cru) , most

being Grand Crus rated. They are 2 Rose Champagne (made from Chardonnay grapes dominantly using the blend methods), the non vintage is called SHAMAN Rose while the vintage is AMBONNAY Rose, both being particularly successful year after year.

But the wine Benoit is most excited about is a very special one: Champagne Sapience, the first prestige Champagne in the premium style to be certified organically, and vinified totally with natural methods. Sapience is collaboration between 4 great biodynamic Champagne growers: Benoit Marguet, Benoit Lahaye, Vincent Laval and David Leclapart. The concept is to craft Champagne using extreme biodynamic methods. The blend comprises Chardonnay from David Leclapart, Pinot Meunier from Vincent Laval and Pinot Noir from Benoit Lahaye. The wine is made in the cellar of Benoit Marguet. The base wine spends two years aging in very fine forest selection barrels before the second fermentation in bottle. Its being released 9 years after harvest. This wine when being tasted in blind tastings with other top cru Champagnes including Salon, Krug and others consistently gets the highest ranking. Sadly, this wine is being produced in minute quantity of under 3000 bottles per vintage.

Benoit Marguet is widely considered as the most important natural wine producer in Champagne today, following Lalou-Bize Leroy as his role model.

## Champagne Cédric Bouchard

### Aube, Champagne

In 2000, Cédric Bouchard decided to found his own Champagne house – “Roses de Jeanne”.

At that time he was the smallest owner to produce a Champagne wine, with total surface of 1.09 hectares.

After experimenting and sharing his knowledge with his father, he decided to produce the unique and recognizable Champagne wines different from all others, which include the following principles:

- Single grape variety
- Single micro-climate and soil – “Terroir”
- Single vintage

The main micro-soils are:

- “Les Ursules”: Planted with 100% Pinot Noir
- “La Haute-Lemblee”: Planted with 100% Chardonnay





## Champagne Savart

### Ecueil, Champagne



Frédéric Savart is the 3rd generation of this fine Champagne domaine. This Champagne house was founded after the 2nd world war by Frédéric's grandfather, René Savart, when he made his first purchases of vineyards. During the 1970s his son Daniel took over, but production was tiny till the mid 1980s – when he started buying aggressively more vineyards for the domaine. But this remained a small domaine, especially in Champagnes' terms. Today it consists of only 4 hectares under vines: 3 in the village of Ecueil, and one in the village of Villiers-aux-Noeuds. Almost 90% of the vines are Pinot Noir, and less than half hectare is planted with Chardonnay.

The vineyards management follows the philosophy of diseases preventions rather than cure.

After harvest, fermentation is done in stainless steel tanks, and elevage is done in most cases in oak barrels.

The Champagne of Savart are pure, terroir driven wines, with fresh and zesty acidity and extremely enjoyable.



## Champagne Agrapart

### Avize, Champagne



This magnificent Champagne House of Agrapart is in the very heart of the Côte des Blancs Grand Crus. Here, where Chardonnay is king, Agrapart follows the entire process - from the grape growing to the wine maturation,

bottling and aging.

It's the combination between the old vines (Chardonnay, averaging over 40 years of age), a beautiful terroir and very precise work that leads to the production of amazingly fine, elegant and stylish champagne.



GRAND VIN DE BOURGOGNE

2010



*of France*

*Gevrey-Chambertin 1<sup>er</sup> Cru*

**LAVAUT-SAINT-JACQUES**

APPELLATION GEVREY-CHAMBERTIN 1<sup>ER</sup> CRU CONTRÔLÉE

**DOMAINE DUROCHÉ**

VITICULTEUR À GEVREY-CHAMBERTIN (CÔTE D'OR) FRANCE  
MIS EN BOUTEILLE À LA PROPRIÉTÉ



**Clos de Vougeot**

Grand Cru  
Vieille Vigne



**Chambertin**

Chambertin  
Vieille Vigne





## Domaine Du Pegau

### Chateauneuf du Pape



It's almost impossible to find a more traditional wine estate than Domaine du Pegau, where the Feraud family produce wines of enormous character, power and structure. The Ferauds family have lived in the region since 1670, yet it was only in 1987, the year that Laurance Feraud joined her father Paul, that the estate Domaine du Pegau was formally established.

The estate, enlarged several times ever since, is composed of parcels on well-exposed hillsides facing east-south-east. The soil is predominantly clay and limestone, covered with "galets rous" which give out the night heat they have accumulated during the day and also prevent evaporation of the water in the soil. All 13 different permitted varieties are planted. The average age of vines is over 50 years.

Viticultural practices are firmly oriented towards maintaining healthy soils and yield is restricted to no more than 25-30 hl/ha.

The vinification is a traditional one. The black varieties are left on their stalks and crushed, then fermented and macerated for 15 days with two remontages per day for extraction of color, tannin and aroma, and finally transferred into foundres for between 18 months and 5 years. White grapes have a 24 hours skin maceration followed by vinification in 5 years old Meursault barrels, with maturation on their lees.



## Domaine Xavier Gerard

### Condrieu



Xavier Gerard is one of the new stars of the Northern Rhone growers. Xavier, now in his 30s, received from his father a set of fabulous parcels spread from Cote Rotie (including tiny holding in La Landonne vineyard), Condrieu and Saint

Joseph. His first vintage was 2013, and soon after the wines became available in the international market he received a cult status. In a recent comprehensive 2015 Northern Rhone "blind" tasting by Decanter magazine panel of professionals, Xavier's 2015 Cote Rotie was chosen as one of the two best wines of the tasting and was rated 97 points.





## Domaine Rostaing Côte-Rôtie



Domaine Rostaing owns one of the finest selections of vineyards in the appellation of Côte-Rôtie. His most known and important holdings came to him through his marriage to Albert Dervieux's daughter, and few years later he got the entire Gentaz-Dervieux

holdings. His portfolio now includes 3 different Côte-Rôties, and a small amount of Condrieu. His total vineyard holding is 8 hectares, most famous holdings are "Côte Blonde", "Côte Brune" and "La Landonne".

His philosophy is to custom treat each vintage in order to make use of the best nature gives him. Therefore, destalking is done in different ratio for each vintage and cuvee. Maceration is done in stainless steel tanks and maturation in a mix of 225 and 600 litre barrels, one third of them new. The wines are bottled after 2 years normally without any fining or filtration.

René Rostaing's wines are considered amongst the finest in Côte-Rôtie.

Since 2015 the domaine has been managed by René Rostaing's son, Pierre Rostaing.

## Domaine Michel & Stephane Ogier Côte-Rôtie



Michel Ogier did not start making wine before 1982. Before that time he was selling his entire crop to Chapoutier and Guigal. By 1987 all wines were made and bottled by the domaine.

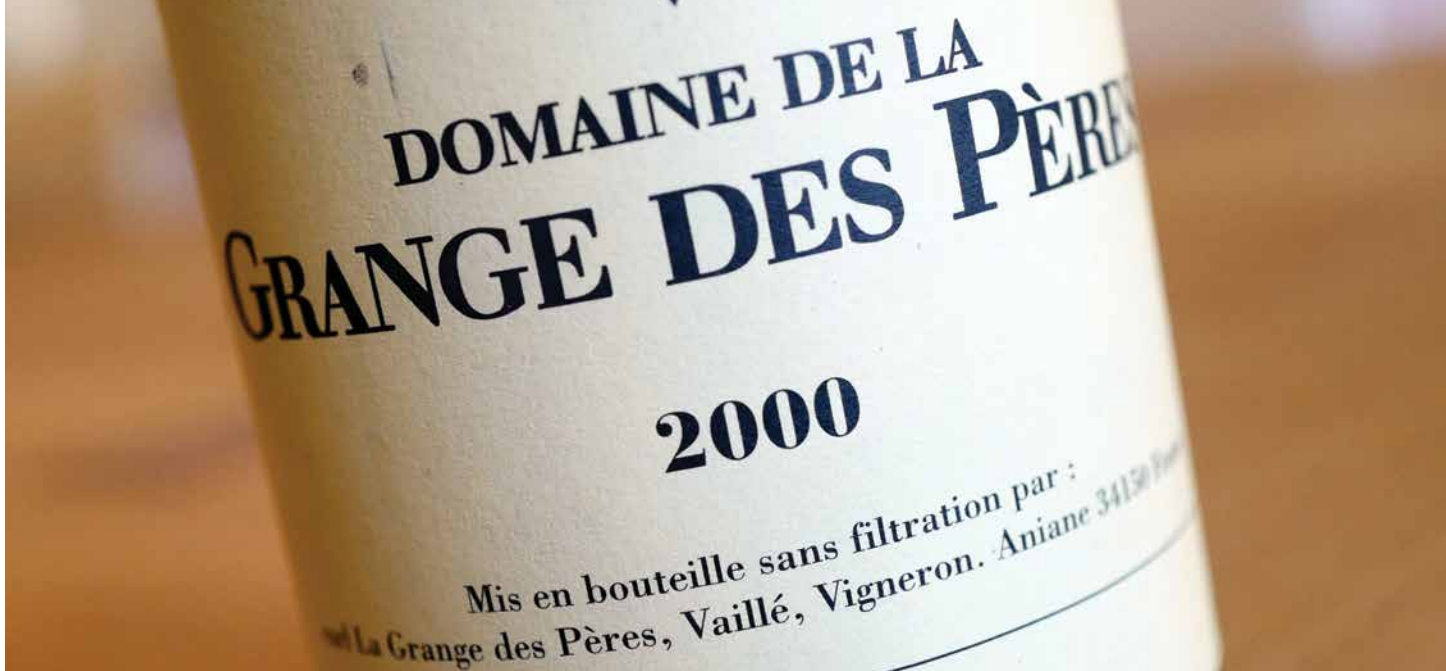
Rotie, Cote-Rotie Lancement "Terroir de Blonde" and Cote-Rotie "les Embruns".

This small fine domaine is run by Michel's son, Stephane Ogier, who was born in 1977 - one of youngest wine makers in Cote Rotie. He started working in the domaine alongside his dad in 1998. Since he took over from his dad Michel in 2000 after 5 years of studies in Beaune and a stage in South Africa, a lot of energy was added into the domaine. While he gained experience and knowledge of the various parcels owned by the family, he focused on enlarging the vineyard holdings and building a new cellar. The wine making techniques were intensified in order to gain more richness. 80% of the fruit is destalked, fermentation in stainless steel extends to 3-4 weeks at maximum temperature of 29 degrees centigrade and the more tannic appellations are aged in new oak. Since 2003 a new temperature-controlled cellar is in place and there is expanded barrel space. Fruit from all the plots is vinified separately so each terroir can be identified and respected.

Shortly after taking over, Stephane started to introduce new luxury Cuvees and over the last decade he developed his own style, which makes great, highly rated sought after wines and consistently fine wines vintage after vintage.

The most famous wine of the domaine was introduced in 1997 - the Cote-Rotie "Cuvee Belle Helene", from the Cote-Rozier vineyard. This wine pays homage to Stephane's mom, who leads the spirit of the family. This wine is made of 100% Syrah and is aged for 30 months in new oak. Max 2,100 bottles are made annually, and only in good years. Among the other wines are a classic Cote-





## Domaine de la Grange des Peres Languedoc Roussilon

How many winemakers in the south of France can claim to be amongst France's greatest? Laurent Vaillé is definitely one of them – attaining his "cult wine" status where the odds were all against him.

He started his career training in the cellars with Jean Francois Coche-Dury (Meursault), Gérard Chave (Hermitage), and Eloi Durrbach (Domaine de Trévallon, Provence), before settling in the l'Hérault of the Langedoc where he purchased his first land in 1989. His choice seemed at the beginning a bit odd; because the nature of the poor, hard limestone soil, which required massive work in order to enable planting vines on them at all. But soon after, it became clear that he actually discovered a great and very unique terroir under these hard rocks.

Choosing the right clones was obvious to him. He sourced his Syrah, Marsanne, and Roussane cuttings from Gérard Chave, His Chardonnay from Coche-Dury and his Cabernet from Domaine de Trévallon.

The Vaillé family is deeply attached to their Aniane's terroir, and they know exactly how to unlock its full potential by constant work in the vineyards and keeping low yields (20-25 hl/ha). The total production is tiny (2,500-3,000 cases annually).

The result is no less than what is widely considered as one of the greatest wines in France. He constantly achieves the very difficult harmony between power, freshness, delicacy and a long-lasting taste.

**The Domaine produces two wines:**

- **Vin de Pays de l'Hérault Blanc:** a blend of 80% Roussanne, 10% Marsanne and 10% Chardonnay (1 hectare). The blending is done before putting the wines into barrel for the malolactic fermentation.

- **Vin de Pays de l'Hérault Rouge:** a blend of 40% Syrah, 40% Mouvèdre, 10% Cabernet Sauvignon and 10% Cunoise (Total planted area: 9 hectares). The various varieties are harvested and vinified separately and aged in barrels. Blending is done only before settling and bottling.

## Domaine Elian Da Ros Cotes du Marmandais



Historically, the region around Marmandais has been more famous for its tomatoes than for wines.

In the shadow of its prestigious Bordeaux neighbor, the Marmandais vineyards had never produced any major wines until 1998. Then, a local guy, Elian Da Ros returned to Cocumont after spending 5 years working for the famous Alsatian winemaker Zind-Humbrecht – determined to produce world class wines from this unique terroir. He constructed a simple winery and took the daring step of being the first winemaker to produce and bottle his own wines under the Cotes Du Marmandais appellation.

Eighteen years later, we can say that his challenge has been accomplished.

The wines are "tour de force" of delicious drinkability.

Elian Da Ros produces wines that are outclassing most of the Médoc Grand Crus. Wines like his outstanding single vineyard Clos Baquey 2010 prove that, with the right Terroir and a in the hands of a talented winemaker, one can produce great wines in the South West of France elsewhere than Bordeaux.





**Domaine de La Borde**  
Arbois Pupillin, Jura



Julien Mareschal is from Jura but not from the wine part of the region, and after studying in Burgundy he returned to his homeland and started a small domaine in Pupillin. In 2003 he bought some vineyards to complete five hectares where he has the five varieties of the Jura. He produces between 20,000 and 25,000 bottles per vintage. A small family domaine producing wines in a natural and precise, elegant and fresh way. A great name to follow.

**Domaine Andre et Mireille Tissot**  
Jura



Bénédictine and Stéphane Tissot are leading growers in the wine appellation of Arbois.

This domaine was founded in the early 1960s. It's biodynamic, certified by Demeter. The domaine now consists of 32 hectares of vines in the Arbois and Côtes de Jura appellations, with parcels in some of the best sites. Perhaps because of the implementation of biodynamie, work here is labour intensive: there are 15 full time employees. Use of sulfur dioxide is minimized.

The lower slopes of the Jura mountains are among the most beautiful parts of viticultural France. They form the eastern flank of the Saone valley, mirroring the Côte d'Or across the way. It is a shame that their wines are much less well known.

Two main white grapes are used, Savagnin and Chardonnay, to make different styles of wine. The barrels of Savagnin are not topped up, so they become lightly and deliberately oxidised, though the wine is saved from spoilage by the formation of a film of yeast known as 'flor' on top of the wine, as also happens with fino sherry. Unusual but exciting wine.

The Chardonnay barrels are kept topped up, but even so the wines tend to offer a hint of the same nutty character on top of the more classic outline of the Chardonnay grape.





## Olivier Riviere

### Rioja



Native from France, Olivier Riviere was born and raised south of Bordeaux in Cognac. After completing his oenology studies in Montagne St-Emilion, he started working with Elian Da Ros in Côte-du- Marmandais and later at Domaine Leroy, where he developed the passion and skills of making wine using organic and biodynamic methods.

As his dream was always to make wines at his own domaine, he quickly understood that it will be impossible to find what he was looking for in France due to the incredible cost and scarcity of available great vineyards. He decided to cross the border and in 2004 he took a job with an estate in Rioja where his job was to convert its vineyards into biodynamic culture. This experience opened his eyes as he saw the potential and opportunity of accessing unique old vineyards in the region. At that time he decided to stay in Rioja and start his own wine making adventure there.

At the beginning, Olivier found a suitable grower in Cárdenas and bought and vinified his grapes. At the same time, he was able to rent 1.2ha plot, and had his first harvest in 2006. Over the next years, he managed to purchase vineyards, some of them in unknown regions to most – but what was unique to all of them was a combination of old vines in great terroir and altitude, with high potential for making great wines. As of today, Olivier owns and leases a total of 3ha vineyards in the Rioja region and in the Arlanza appellation (in Burgos). All his vineyards are farmed biodynamically.

Olivier has a congenital sense of terroir. His wines have more in common stylistically with Burgundy, than with the typical Spanish wines.

Instead of adopting the common Spanish system which qualify wines based on their aging time before release (Crianza, Reserva, and the Grand Reserva system), he believes in a Burgundy-inspired hierarchy of quality, being terroir specified as generic appellation and Village wines as the base, and Premier and Grand Cru wines at the top. There is minimalist intervention in the vinification process and the use of sulphites and new oak is kept to a minimum.

This unique and revolutionary approach creates wines which combine their Spanish identity (by using local Spanish varieties from different terroir) with freshness and complexity, which differ them from any other Spanish wines.



## Domaine Comando G

### Madrid, Spain



Comando G Viticultores was founded by Daniel Gómez Landi and Fernando Garcia. Daniel and Fernando met in 2005 when studying viticulture and enology at the University of Madrid. They were both involved in different wine projects by then, but as a result of their friendship, philosophy of work and common interest about wine they soon decided to start a project together. "Comando G was born in 2008 with the goal to make wines that reflect the place, the landscape and the identity of our vineyards". In other words – "**Terroir**". They decided to make and classify their wines according to the Burgundy system of **Village**, **1er Cru** and **Grand Cru** wines. And the sole reason to defy this status is the vineyard.

The vehicles used to achieving this goal were the extremely old **Garnacha (Granache)** vineyards common to the high altitude of the **Gredos mountains** of central Spain. And the "role model" they choose – **Chateau Rayas**, arguably the best producer of 100% Granache based wines in the world.

Their vineyards of this 15 ha domaine are situated in the most extreme villages of the **Sierra de Gredos** mountain area. This mountain area is divided to three valleys. The majority of the plots are located around **Rozas de Puerto Real** village where they make a village wine, **La Bruja de Rozas**, and a wine from a selection of parcels with a special character, **Rozas 1er Cru**, and a single vineyard wine, **Las Umbrias**. This is the valley of the river Tiétar.

In the valley of Alto Alberche they work some very old plots in the village of **Navarrevisca**, **Villanueva del Ávila** and **Navatagordo**. From these plots they make the single vineyard wines **Rumbo al Norte**, **Tumba del Rey Moro** and **El Tamboril**.

The vineyards and plots are planted on mountain hillsides at altitude of 900-1200 meters above sea level, sometimes in extreme places very difficult to access, and are plowed by horse and many times just by hand.

Vines ages are between 60-90 years and in some cases ungrafted. Farming is organic and we are following biodynamic techniques for the viticulture. The work in the cellar is traditional and handcrafted with minimal intervention.

100% whole clusters are used, followed by slow maceration, fermentation in open oak vats and elevage in various size used oak barrels, demi-muids and foudres..

These are sensational, fresh, elegant and pure wines that are meant to reflect the unique terroir they originate from.

**La Breña** is the newest addition to Comando G's portfolio. The vineyard was purchased in 2016 and this magnificent vintage (considered by Comando G their best to date) celebrates the first year of this "Grand Cru" wine. The first vintage of the wines is 2016.

Located at altitude of 1,100 meters on a single plot of 0.3 ha in the Alto Alberche valley of the Gredos mountains, with granite & sandstone soil with shallow depth. The average age of these 100% Grenache vines is 40 years old. The vineyard's north orientation maintains lower temperatures and assures very long maturation cycle and great acidity. Since the 2018 vintage the viticulture is 100% biodynamic. Aging in wooden foudre for 14 months.

874 bottles produced.







Rafael Palacios  
Valdeorras



Rafael Palacios is the youngest of the nine children of the Palacios Remondo family (widely known for his older brother, Alvaro who revolutionized the wine region of Priorat in the beginning of the 1990s).

After acquiring formal education in Bordeaux and working as the white wines maker at the family estate in Rioja, he was introduced to the mineral and rich Godello grape variety since 1996 – and in 2004 he moved to Valdeorras (Galicia, close to the Portugese border), where he managed to purchase and gather 26 small parcels of vineyards totaling 24.5 hectares which he works these days.

The vineyards are planted in remote settings and altitude of 650 to 740 meters, and the soil is sandy over granite base and some of the vines are getting close to 100 years old. Due to erosion, many vineyards are planted on terraces and the vines enjoy mix of the Atlantic & Mediterranean climates. The majority of the vine’s variety planted on these plots are Godello, with small part of the ingenious Treixadura grapes.

The viticulture is organic and partially biodynamic, and after hand harvest the wine making is traditional, using exclusively natural yeasts and fermentation in tank & foudre. The major three wines produced are: Louro is made of the younger vines of the estate and aged in older foudre. **As Sortes** is made from fruit harvested from old vines between 38 to 95 years old and is aged in 500 liters French oak barrels. The top wine, Sorte O Soro is a cuvee of less than 3,000 bottles per year from a 0.47ha single vineyard with vines age of over 40 years old which are

farmed according to biodynamic principles. This wine is aged in large 500 liters new French oak barrels.

Rafa is widely considered one of the leading white wine producers in Spain today.



Remirez de Ganuza  
Rioja



Fernando Remírez de Ganuza is a fine example of commitment and common sense: he is one of the top wine experts in the whole La Rioja.

His practical approach has led his obsession with quality, and his fundamental principle of placing the emphasis on the age of the vineyard and the pedigree of the stock. In fact, the average age of the vineyards is 60 years. After the careful selection of the grapes, the winery doesn't take part of the development process in order to have the better results in terms of loyalty to the characteristics of the land where the grapes have grown.

Most of the Remírez de Ganuza’s wines are over the 96 Parker points. Remírez de Ganuza Gran Reserva 2004 got the highest score on the scale mentioned.







**Weingut Dönnhoff**  
Nahe



Weingut Hermann Dönnhoff can look back on more than 200 years history.

The winery is located in the Mittleren Nahe region. This rural, extremely charming valley, with its grandiose steep slopes, has

definitively shaped the reputation of the Nahe as a wine growing region.

The wines from Dönnhoff are esteemed especially for their elegance and profound taste and also for their clear expression of terroir of the various vineyards.  
Main grape variety: Riesling (80%)

Total size of the domaine: 25 ha

**Weingut Wittmann**  
Rheinhessen



The Wittmanns and their ancestors have been wine-growers in the old market town of Westhofen, in southern Rheinhessen, Germany, where the first documented evidence of viticulture in the family dated back to 1663.

Today's estate developed from this long tradition over the course of centuries.

Since 1990, they have cultivated their vineyards according to controlled ecological guidelines, and since 2004 the vineyards been cultivated bio dynamically.

Only the finest Rieslings of a vintage bear the names of Westhofen's top vineyards, which include:

- AULERDE
- KIRCHSPIEL
- BRUNNENHÄUSCHEN
- MORSTEIN









Bruno Giacosa

Piedmonte

The knowledge, passion and wisdom that Bruno Giacosa brings to his work as producer of fine wines is the fruit of the dedication of three generations of wine makers.

The family interest in vine cultivation began during the constant search for the best vineyards from which to buy the grapes necessary for wine making. The next step, naturally, was to acquire some of the same vineyards for the family business – and the one after that, to specialize in the Nebbiolo grape and the great wines made from it.

Giacosa always produce single-variety wines. Giacosa believes that technology and tradition do not need to be at odds with each other. The red wines ferment in steel and are kept in wood for 3-4 months (Dolcetto), 6-12 months (Barbera d’Alba and Nebbiolo d’Alba), 18-30 months (Barbaresco) or 24-36 months (Barolo). They are then bottled without being filtered.

The Annual production of Giacosa wines is as follows:

- Barbaresco Gallina: 8-10,000 bottles
- Barbaresco Santo Stefano: 10-14,000 bottles
- Barbaresco Asili: 10-14,000 bottles
- Barbaresco Rabaja: 6-8,000 bottles
- Barolo Falletto: 15-20,000 bottles
- Barolo Le Rocche del Falletto: 10-15,000 bottles

Poderi Aldo Conterno

Piedmonte

Aldo Conterno, who recently passed away, founded this fine family estate in 1969. Today his sons Franco, Stefano and Giacomo, who uphold the long time reputation of their estate, run it. The family vineyards in the Bussia de Monforte area – Romirasco, Cicala and Colonnello historically produce some of the most classic and age worthy Barolos, with the star being the Granbussia Riserva. This legacy has been preserved with a slight restyling, resulting in Nebbiolos that have become more powerful and toastier over the years, despite of being aged in large barrels. The estate is also home to other traditional grape varieties, such as barbera, dolcetto and freisa, and a small amount of chardonnay, cabernet sauvignon and merlot.





### Valentini Piedmonte

Widely regarded as Abruzzo’s greatest winemaker, Edoardo Valentini produced wine commercially from the 1956 vintage until his death in 2006 at age 72. During that half-century his renown among fans of fine Italian wines grew as bottles of his Montepulciano, Cerasuolo and Trebbiano found their way onto tables and into tastings all over the world. His unique approach to handling vines that were thought inferior by many in the wine community combined with his eccentric personality caused his legend to grow but it was the excellence in bottle that really solidified his reputation as one of Italy’s great craftsmen of natural wines.

Giving up a career in law, Valentini returned with his family to their ancestral home in the village of Loreto Aprutino, about a half hour inland from Pescara. He tended about 60 hectare of land under vines spread across several vineyard sites as well as hundreds of acres planted with fruit trees and olives. While farming made up a good part of his living, life in a rural village also allowed him to count agriculture and winemaking among his intellectual pursuits. He was famously reluctant to advise visitors on his techniques in the cellar but we do know through the consistent quality of his wines across the decades that whatever those methods were he practiced them with discipline and expected excellence in quality and style.

Valentini became notorious for his shunning of the media and disregard for wine marketing. Consequently, what little information we can glean about the man and his wines only serves to enhance the mystique surrounding both. Since Edoardo Valentini’s passing his son Francesco Paolo, assisted by his wife Elèna, and his son Gabriele, has carried on the production of the family’s much-admired line of Abruzzese wines with fidelity and rigor. It is evident

in tasting that the Valentini legacy remains strong and will be well tended.

### Emidio Pepe Abruzzo

Emidio Pepe estate is located in the town of Torano Nuovo in Abruzzo. The family started making wines almost 150 years ago, and virtually nothing have changed here since Emidio took over in 1964. Now the estate is run by the 5th generation. It produces two wines – Trebiano (white) and Montepulciano (red) from estate biodynamically grown grapes. Wine making is very traditional, the wines are aged for 18-24 months in glass lined tanks and no solphites are being used. Both wines show unique expression of the region, and are known to be age worthy. The estate is famous for the special protocol of releasing the long aged wines: Every bottle that are release from cellar which has more than 10 years of age gets hand decanted to remove sediments, that naturally occur because the wine has never been filtered, allowing the winery to check and control every single bottle and put a new cork on it. On the new cork the year of the decantation is engraved. Example: if the estate releases this year a bottle of 2001, the cork will have marked 2018 as it has been decanted and checked at the winery in 2018.







## Casanova di Neri

### Tuscany



Founded in 1971 by Giovanni Neri who with his great vision and passion understood the huge potential of wine in the Montalcino territory, it was passed on to his son Giacomo in 1991.

Casanova di Neri does in fact stand for the Casanova Estate of the Neri Family.

The production started in the Eastern part of Montalcino and was extended later in other areas. First came the Cerretalto vineyard, a unique terroir in a natural amphitheatre over the Asso river in which the old vines produced a Sangiovese different from the others, with small bunches of well distanced grapes, from which a selective variety was grown that was used in our other vineyards particularly in Tenuta Nuova.

The acquisition of Cerretalto was followed by that of Le Cetine, Pietradonice and then Podernovo. All this by researching the best soil and exposures so as to produce unique and recognizable wines.

The first Brunello harvest was 1978. This was followed by Cerretalto 1981, Rosso di Montalcino 1982, Tenuta Nuova 1993, Pietradonice 2000, IrRosso di Casanova di Neri and the last one Ibbianco 2011. In the course of our small yet at the same time great history the winery have received awards from the most important reviews and opinion leaders of national and international wine critics. Currently the estate covers a surface of around 500 hectares of which 63 are vineyards, 20 olive groves and the rest arable land and forest.

Giacomo Neri believes that wines are the fruit of the vineyard and of man's labour.

The care and passion in working the land has to take into account the characteristics of the land, the microclimate and the variety so as to produce a unique distinct wine able to express its territory. For over forty years their evolution has been marked by careful targeted choices that have distinguished our estate and the wines we produce creating their own style.

A constant search for particular soils that exalt the quality and uniqueness of our wines and farming practices that respect the land and the vines are followed by attentive care in the making of the wine. Casanova di Neri's wines are the fruit of exceptional combinations of soils and microclimates together with passionate and meticulous work enabling the family to obtain constant results and to enhance the distinct features of the grapes throughout the different vintages.







# **Niepoort**

## **Douro**



Niepoort was established in 1842 and been family owned business ever since. Dirk Niepoort, the 5th generation of the family, joined the company in 1987 and almost instantly became the new face of the Portuguese wine scene. Under Dirk, Niepoort has acquired vineyards in the

Douro, and started focusing on dry wines making besides the traditional Port wines. Niepoort became a worldwide recognized brand.

The winemaking team has years of experience at Niepoort, and are quite well-acquainted with Dirk's philosophy of winemaking. For more than 20 years he has been a strong advocate of lighter, lower alcohol wines more focused on acidity and drinkability than on concentration and ripeness. To some extent, that was the motivation behind the firm's recent expansion and strategic investments in the regions of Dão, Bairrada and, more recently, Vinho Verde.





PoB

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